



OnPoint Analytics

Dr. Shah is an economist with extensive experience in statistical and econometric modeling, analysis, and research. Dr. Shah has over eight years of litigation consulting experience and has analyzed issues relating to anti-competitive behavior including monopolization and price-fixing, patent infringement, and economic damages due to breach of contract. He has been involved in calculating economic damages in a variety of industries, including technology, online retail, healthcare, energy markets, and pharmaceuticals. Prior to joining OnPoint, Dr. Shah was a litigation consultant at Berkeley Research Group and Charles River Associates International.

INDUSTRY EXPERIENCE

OnPoint Analytics, Inc. | *Economist* | Emeryville, CA | 2017 – Present

- Expert witness and manager with a particular emphasis on liability, impact and damage analysis in the context of complex litigation
- Issued an expert report showing that certain Skilled Nursing Facilities defrauded Medicare by manipulating billing practices and estimated damages amounting to \$30 million

Freelance Expert Witness | San Francisco, CA 2016 – 2017

- Provide independent advice, data analytics, expert reports and testimony for clients in business, policy, and litigation

Berkeley Research Group | *Managing Economist* | Emeryville, CA | 2013 – 2016

- Provide managerial support for experts on a range of litigation and business consulting matters
- Manage all aspects of consulting engagements, including client relationships and deliverables
- Conduct complex empirical analysis and draft expert reports and trial exhibits
- Supervise and train junior consultants and analysts

Institute for Financial Management and Research (IFMR) | *Economist* | Chennai, India | 2009 – 2011

- Manage the implementation of a randomized control trial involving financial inclusion via micro insurance and coauthor an academic paper presenting the results
- Conduct quantitative analysis of a large public employment guarantee program to determine the existence and occurrence of discrimination and corruption within the program

Charles River Associates International (CRAI) | *Consulting Associate* | Austin, TX | 2007 – 2008

- Manage junior staff and client relationships on consulting assignments
- Develop quantitative models to solve complex business disputes in various industries
- Cases involved securities, valuations, intellectual property, and price discrimination matters in various industries, including energy, satellite radio, luxury tourism and furniture manufacturing

Economic Research Services (ERS Group) | *Research Associate II* | Austin, TX | 2005 – 2007

- Review relevant academic literature and perform rigorous data analysis
- Assist in the writing of expert reports and prepare experts for deposition and trial testimony
- Cases involved financial damages and antitrust litigation matters in various industries, including international parcel delivery, ATM manufacturing and medical devices



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EDUCATION

Wharton School, University of Pennsylvania, Philadelphia, PA

Ph.D., Applied Economics | June 2013

M.S., Applied Economics | June 2012

Harvard University, Cambridge, MA

Exchange Scholar, Economics Department | August 2010 – July 2011

University of Texas, Austin, Austin, TX

Bachelor of Arts, Economics | May 2004

RESEARCH & PRESENTATIONS

Managing Productivity Risk Through Workfare Participation: Evidence from India's Employment Guarantee (Job Market Paper), Applied Economics Seminar, Wharton School (2012)

Motivated Beliefs, Attention and Insurance, (with Shawn Cole and Jeremy Tobacman) – Trans-Atlantic Doctoral Conference, London Business School (2011)

Impacts of Formal Insurance Against Weather Shocks: Evidence from a Randomized Controlled Trial (with S. Cole et al.), Innovation in Water Policy, Theory, Practice & Impact, NUS Singapore (2013)

Can consumer software selection code for digital cameras improve consumer performance? Computational Economics (with A. Norman et al., 2008)

AWARDS & ACTIVITIES

President, Wharton Doctoral Council (2011-2013)

Graduate and Professional Student Assembly (GAPSA) travel award (2011)

Wharton Risk Center Russel Ackoff Doctoral Fellowship (2010 and 2012)

Center for the Advanced Study of India Scholarship for graduate research (2009)

Wharton Doctoral Educational Fellowship, (2008-2013)