#### JEFFREY H. DORFMAN

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**Education:** Ph.D., University of California, Davis. Agricultural Economics. 1989.

B.S., University of California, Davis. Agricultural Economics. 1987.

Areas of Research: Regional Economic Development, Productivity/Efficiency Measurement,

Bayesian Econometrics, Economics of the Food Industry, Quantitative Policy

Analysis.

**Positions:** State Fiscal Economist. Aug. 2019 – present.

Professor (1998-present), Associate Professor (1993-1998), Assistant Professor (1989-1993) of Agricultural and Applied Economics, University of Georgia.

Interim Department Head, Agricultural and Applied Economics, University of

Georgia. Dec. 2006 - May 2008.

Adjunct Professor of Pharmacy, University of Georgia, 1999 - 2008.

Acting Assistant Director of the Georgia Agricultural Experiment Stations,

University of Georgia. March 1998 - August 1998.

Coordinator, Center for Agribusiness and Economic Development, University of

Georgia. July 1997 - December 1999.

**Honors and Awards:** Elected Fellow of the Agricultural and Applied Economics Association, 2013.

North American Colleges and Teachers of Agriculture (NACTA) Teacher of

Merit Award, 2013.

Elected honorary member of AGHON Honorary Society, 2010.

Southern Agricultural Economics Association Distinguished Teaching of a

Course Award, 2004.

D.W. Brooks Distinguished Teaching Award (college wide), 2004.

Gamma Sigma Delta Junior Faculty Award of Merit (Research), 1995.

Departmental "Outstanding Undergraduate Teacher," 1998, 2001, 2003, 2006, 2011.

Departmental "Outstanding Graduate Faculty Teacher," 1991 and 1992.

Advisor, AAEA Outstanding M.S. Thesis Award, Honorable Mention, 1995.

Valedictorian, University of California, Davis, 1987.

### **Publications in Economics and Agricultural Economics**

- Ying, J., Y. Chen, and J. H. Dorfman, "Flexible Tests for USDA Report Announcement Effects In Future Markets," <u>American Journal of Agricultural Economics</u> 101 (2019) forthcoming.
- Li, W. and J. H. Dorfman, "The Implications of Heterogeneous Habit in Consumer Beverage Purchases on Soda and Sin Taxes," <u>Food Policy</u> (2019) forthcoming.
- Li, W., Y. Li, and J. H. Dorfman. "Dynamically Changing Cattle Market Linkages with Supply Side-Controlled Transitions. <u>Journal of Agricultural and Applied Economics</u> (2019) forthcoming.
- Payne, N. D., B. Karali, and J. H. Dorfman. "Can Cattle Basis Forecasts Be Improved? A Bayesian Model Averaging Approach," <u>Journal of Agricultural and Applied Economics</u> (2019) forthcoming.
- Dorfman, J. H., C. Gregory, Z. Liu, and R. Huo "Re-Examining the SNAP Benefit Cycle Allowing for Heterogeneity," <u>Applied Economic Perspectives and Policy</u> 40 (2019) https://doi.org/10.1093/aepp/ppy013
- Houser, M., and J. H. Dorfman. "The Long-Term Effects of Meat Recalls on Futures Markets." Applied Economic Perspectives and Policy 41:2 (June 2019) 235-248.
- Dorfman, J. H., Y. Liu, and A. N. Rabinowitz. "Estimating Agricultural Losses from a Hurricane," Journal of Agribusiness 36:2 (Fall 2018) 199-206.
- Wu, Y., and J. H. Dorfman. "Reducing Residential Mortgage Default: Should Policy Act Before or After Home Purchases," <u>PLoS ONE</u> 13:7 (July 2018) e0200476. https://doi.org/10.1371/journal.pone.0200476.
- Wu, X., J. H. Dorfman, and B. Karali. "The Impact of Data Frequency on Market Efficiency Tests of Commodity Futures Prices," <u>Journal of Futures Markets</u> 38 (June 2018) 696-714.
- Mekonnen, D. K. and J.H. Dorfman, "Learning and Synergy in Effects of Informal Labor Sharing Arrangements," <u>World Development</u> 99 (Nov. 2017) 1-14.
- Mandich, A. M., and J. H. Dorfman. "The Wage and Job Impacts of Hospitals on Local Labor Markets," <u>Economic Development Quarterly</u> 31:2 (May 2017) 139-148.
- Amatov, A., and J. H. Dorfman, "The Effects on Commodity Prices of Extraordinary Monetary Policy," <u>Journal of Agricultural and Applied Economics</u> 49:1 (Feb. 2017) 83-96.
- Smith, T. A., J. P. Berning, X. Yang, G. Colson, and J. H. Dorfman. "The Effects of Benefit Timing and Income Fungibility on Food Purchasing Decisions among SNAP Households," <u>American Journal of Agricultural Economics</u> 98 (2016) 564-580.

- Dorfman, J. H., and A. M. Mandich, "Senior Migration: Spatial Considerations of Amenity and Health Access Drivers," <u>Journal of Regional Science</u> 56:1 (Jan. 2016) 96-133.
- Amatov, A., and J. H. Dorfman. "Higher Education Spending is a Better Job Creator than State Tax Cuts," <u>Journal of Agribusiness</u> 33:1 (Fall 2015) 99-103.
- Matthews, P. H., J. H. Dorfman, and X. Wu. "The Impacts of Undergraduate Service-Learning on Post-Graduation Employment Outcomes," <u>International Journal of Research on Service-Learning and Community Engagement</u> 3:1 (2015) 16pp. Online only at http://journals.sfu.ca/iarslce/index.php.
- Hood, H. B., and J. H. Dorfman "Examining Dynamically Changing Timber Market Linkages Using a STAR Model with Housing Start-Controlled Transitions," <u>American Journal of Agricultural</u> Economics 97:5 (Oct. 2015) 1451-1463.
- Allison, J., J. H. Dorfman, and N. P. Magnan, "Planning Your Way to Job Growth," <u>Planning Practice & Research</u> 30:5 (2015) 514-527.
- Mekonnen, D., D. Spielman, E.G. Fonsah, and J.H. Dorfman, "Innovation Systems and Technical Efficiency in Developing Country Agriculture," <u>Agricultural Economics</u> 46 (2015) 1-14.
- Dorfman, J. H., and B. Karali. "A Nonparametric Search for Information Effects from USDA Reports," <u>Journal of Agricultural and Resource Economics</u> 40:1 (Jan. 2015) 124-143.
- Ghimire, R., S. Ferreira, and J. H. Dorfman. "Flood-Induced Displacement and Civil Conflict," <u>World Development</u> (Feb. 2015) 614-628.
- Dorfman, J. H., and B. Karali, "The Pattern of Price Linkages among Commodities," <u>Journal of Futures Markets</u> 34:11 (Nov. 2014) 1062-1076.
- Dorfman, J. H. and M. D. Park, "Smaller Portfolio Returns and the Risk-Return Tradeoff for the Whole Market." Applied Financial Economics 24:13 (2014) 853-869.
- Burnett, W., J. C. Bergstrom, and J. H. Dorfman, "A Spatial Panel Data Approach to Estimating US State-Level Energy Emissions," <u>Energy Economics</u> 40 (2013) 396-404.
- Schnake, K., B. Karali, and J. H. Dorfman, "The Informational Content of Distant Delivery Futures Contracts," <u>Journal of Agricultural and Resource Economics</u> 37 (Aug 2012) 213-228.
- Dorfman, J. H., M. D. Partridge, and H. Galloway. "Are High-tech Employment and Natural Amenities Linked?: Answers from a Smoothed Bayesian Spatial Model," <u>Spatial Economic Analysis</u> 6 (Dec. 2011) 397-422. (Included in special 2015 issue of best papers from the journal's first 10 years.)
- Raghunathan, U., C. Escalante, J. H. Dorfman, J. E. Houston, and G. C. W. Ames, "A Bayesian Efficiency Analysis of Repayment Rates for MFI Borrowing Groups with Agricultural and Small Business Loans," <u>Agricultural Economics</u> 42:4 (July 2011) 465-474.
- Dorfman, J. H., and M. D. Park. "Estimating the Risk-Return Tradeoff in Agribusiness Stocks: Linkages with the Broader Stock Market," <u>American Journal of Agricultural Economics</u> 93:2 (Jan. 2011) 426-433.

- Dorfman, J. H., J. M. E. Pennings, and P. Garcia. "Is Hedging a Habit? Hedging Ratio Determination of Cotton Producers," <u>Journal of Agribusiness</u> 28:1 (Spring 2010) 31-48.
- Dorfman, J. H., and B. Karali, "Do Farmers Hedge Optimally or by Habit? A Bayesian Partial Adjustment Model of Farmer Hedging." <u>Journal of Agricultural and Applied Economics</u> 42:4 (Nov. 2010) 791-803.
- Bessler, D. A., J. H. Dorfman, M. T. Holt, and J. T. LaFrance. "Agricultural Econometrics: Retrospect and Prospect," <u>American Journal of Agricultural Economics</u> 92:2 (April 2010) 571-589.
- Karali, B., J. H. Dorfman, and W. N. Thurman. "Delivery Horizon and Grain Market Volatility" <u>Journal</u> of Futures Markets 30 (2010) 846-873.
- Hill, E., J. H. Dorfman, and E. Kramer, "Evaluating the Impact of Government Land Use Policies on Tree Canopy Coverage." <u>Land Use Policy</u> 27:2 (April 2010) 407-414.
- Karali, B., J. H. Dorfman, and W. N. Thurman. "Do Volatility Determinants Vary Across Futures Contracts: Insights from a Smoothed Bayesian Estimator." <u>Journal of Futures Markets</u> 30:3 (2010) 257-277.
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- Dorfman, J. H. B. J. Barnett, J. C. Bergstrom, and B. Lavigno. "Searching for Farmland Preservation Markets: Evidence from the Southeastern U.S." <u>Land Use Policy</u> 26 (Jan. 2009) 121-129.
- Dorfman, J. H. "Can Land Use Economists Help Planners?" <u>Review of Agricultural Economics</u> 29:3 (Fall 2007) 403-404.
- Dorfman, J. H., and D. R. Sanders. "Generalized Hedge Ratio Estimation with an Unknown Model," Review of Futures Markets 15:2 (Fall 2006) 167-188.
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- Dorfman, J. H., and G. M. Koop. "Current Developments in Productivity and Efficiency Measurement," <u>Journal of Econometrics</u> 126:2 (June 2005) 233-240.
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- Bergstrom, J. C., J. H. Dorfman, and J. L. Loomis. "Responsiveness of Coastal Recreational Fishing to Catch Success," <u>Coastal Management</u> 32 (2004) 417-432.

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- Wang, X., J. H. Dorfman, J. McKissick, and S. C. Turner. "Optimal Marketing Decisions for Feeder Cattle." <u>Journal of Agricultural and Applied Economics</u> 33:3 (2001) 431-443.
- Holloway, G., J. H. Dorfman, and S. Ehui. "Tobit Estimation with Unknown Point of Censoring: An Application to Milk Market Participation in the Ethiopian Highlands," <u>Canadian Journal of Agricultural Economics</u> 49 (Nov. 2001) 293-311.
- Dorfman, J. H., and C. S. McIntosh. "Imposing Inequality Restrictions: Efficiency Gains from Economic Theory." Economics Letters 71:2 (April 2001) 205-209.
- Dorfman, J. H. "Looking for Government's Role as an Agricultural Safety Net," <u>Journal of Agribusiness</u> 18 (2000) 105-114.
- Park, T., J. H. Dorfman, and J. E. Epperson. "A Multicountry Endogenous Tariff Model with Differentiated Products: The North American Onion Trade," <u>Journal of International Food & Agribusiness Marketing</u> 11 (2000) 63-82.
- Oljaca, N., A. G. Keeler, and J. H. Dorfman. "Penalty Functions for Environmental Violations: Evidence from Georgia," <u>Journal of Regulatory Economics</u> 14 (1998) 255-264.
- Dorfman, J. H., "Bayesian Composite Qualitative Forecasting: Hog Prices Again," <u>American Journal of Agricultural Economics</u> 80:3 (August 1998) 543-551.
- Dorfman, J. H., and C. S. McIntosh. "Economic Criteria for Evaluating Commodity Price Forecasts." <u>Journal of Agricultural & Applied Economics</u> 29:2 (Dec. 1997) 337-345.
- Li, D. T., and J. H. Dorfman. "Predicting Turning Points Through the Integration of Multiple Models." <u>Journal of Business & Economic Statistics</u> 14:4 (Oct. 1996) 421-428.
- Dorfman, J. H. "Modeling Multiple Adoption Decisions in a Joint Framework." <u>American Journal of</u> Agricultural Economics 78:3 (August 1996) 547-557.
- Dorfman, J. H., and W. D. Lastrapes. "The Dynamic Responses of Crop and Livestock Prices to Money Supply Shocks: A Bayesian Analysis Using Long-Run Identifying Restrictions." <u>American Journal of Agricultural Economics</u> 78:3 (August 1996) 530-541.
- Dorfman, J. H., A. G. Keeler, and W. A. Kriesel. "Valuing Risk-Reducing Interventions with Hedonic Models: The Case of Erosion Protection." <u>Journal of Agricultural & Resource Economics</u> 21:1 (July 1996) 109-119.
- Dorfman, J. H. "Pseudo-Random Sampling Has a Real Effect on Test Size." <u>The American Statistician</u> 50:2 (May 1996) 151-155.
- Li, D. T., and J. H. Dorfman. "A Robust Approach to Predicting Fluctuations in State-level Employment Growth." <u>Journal of Regional Science</u> 35:3 (Aug. 1995) 471-484.

- Dorfman, J. H. "A Numerical Bayesian Test for Cointegration of AR Processes." <u>Journal of Econometrics</u> 66:1/2 (March/April 1995) 289-324.
- Dorfman, J. H., and A. Havenner, "Model Specification Tests for Balanced Representation State Space Models." Communications in Statistics: Theory & Methods 24:1 (1995) 97-119.
- Myneni, G., J. H. Dorfman, and G. C. W. Ames. "Welfare Impacts of the Canada-U.S. Softwood Lumber Dispute: Beggar Thy Consumer Trade Policy." <u>Canadian Journal of Agricultural Economics</u> 42 (Nov. 1994) 261-271.
- Bergstrom, J. C. and J. H. Dorfman. "Commodity Information and Willingness-to-pay for Groundwater Quality Protection." <u>Review of Agricultural Economics</u> 16:3 (Sept. 1994) 413-425.
- Gonzalez-Alcorta, M., J. H. Dorfman, and G. M. Pesti. "Profit-Maximization in Broiler Production as Prices Change: A Simple Approximation with Practical Value," <u>Agribusiness: An International Journal</u> 10:5 (1994) 389-399.
- Dorfman, J. H. "Bayesian Efficiency Tests for Commodity Futures Markets," <u>American Journal of Agricultural Economics</u> 75:5 (Dec. 1993) 68-75.
- Dorfman, J. H. "Should Normality be a Normal Assumption?" Economics Letters 42:2/3 (1993) 143-147.
- Dorfman, J. H. "Investment, Confidence, and Linear-Exponential-Gaussian Control," <u>Journal of Economic Dynamics and Control</u> 17:5/6 (Sept./Nov. 1993) 785-803.
- Sun, H., J. C. Bergstrom, and J. H. Dorfman. "Estimating the Benefits of Groundwater Pollution Control," <u>Southern Journal of Agricultural Economics</u> 24:2 (Dec. 1992) 63-71.
- Dorfman, J. H., and A. M. Havenner. "A Bayesian Approach to State Space Multivariate Time Series Modeling," <u>Journal of Econometrics</u> 52:3 (June 1992) 315-346.
- Kraybill, D. S., and J. H. Dorfman. "A Dynamic Intersectoral Model of Regional Economic Growth," <u>Journal of Regional Science</u> 32:1 (Feb. 1992) 1-17.
- McIntosh, C. S., and J. H. Dorfman. "Qualitative Forecast Evaluation: A Test for Information Value," <u>American Journal of Agricultural Economics</u> 74:1 (Feb. 1992) 209-214.
- Dorfman, J. H., and K. A. Foster. "Estimating Productivity Changes with Flexible Coefficients," <u>Western Journal of Agricultural Economics</u> 16:2 (Dec. 1991) 280-290.
- Dorfman, J. H., and C. S. McIntosh. "Results of a Price Forecasting Competition: Reply," <u>American Journal of Agricultural Economics</u> 73:4 (Nov. 1991) 1277-1278.
- Dorfman, J. H., and A. Havenner. "State Space Modeling of Cyclical Supply, Seasonal Demand, and Agricultural Inventories," <u>American Journal of Agricultural Economics</u> 73:3 (Aug. 1991) 829-840.
- Bohman, M., C. Carter, and J. H. Dorfman. "The Welfare Effects of Targeted Export Subsidies: A General Equilibrium Approach," <u>American Journal of Agricultural Economics</u> 73:3 (Aug. 1991) 693-702.

- Dorfman, J. H. "Comment: A Model Specification Test for State Space Models," <u>Econometric Reviews</u> 10:1 (1991) 67-73.
- Dorfman, J. H., C. L. Kling, and R. J. Sexton. "Confidence Intervals for Elasticities and Flexibilities: Re-Evaluating the Ratio of Normals Case," <u>American Journal of Agricultural Economics</u> 72:4 (Nov. 1990) 1006-1017.
- Dorfman, J. H., and C. S. McIntosh. "Results of a Price Forecasting Competition," <u>American Journal of Agricultural Economics</u> 72:3 (Aug. 1990) 804-808.
- McIntosh, C. S., and J. H. Dorfman. "A Price Forecasting Competition: Introduction," <u>American Journal</u> of Agricultural Economics 72:3 (Aug. 1990) 786-787.
- Turner, S. C., J. H. Dorfman, and S. M. Fletcher. "Target Markets for Retail Outlets of Landscape Plants," <u>Southern Journal of Agricultural Economics</u> 22:1 (July 1990) 177-183.
- Dorfman, J. H., and D. Heien. "The Effects of Uncertainty and Adjustment Costs on Investment in the Almond Industry," <u>Review of Economics and Statistics</u> 71:2 (May 1989) 263-274.

## **Interdisciplinary Publications:**

- Chen, Hua, William K. Kennedy, Jeffrey H. Dorfman, Jack E. Fincham, Jaxk Reeves, and Bradley C. Martin. "The effect of adjunctive mood stabilizers on antipsychotic utilization pattern and health resource utilization for Medicaid enrollees with schizophrenia," <u>Current Medical Research and Opinion</u> 23:6 (2007) 1351–1365.
- Hua Chen, Jaxk Reeves, Jack E. Fincham, William K. Kennedy, Jeffrey H. Dorfman, and Bradley C. Martin. "Off-Label Use of Antidepressant, Anticonvulsant, and Antipsychotic Medications Among Georgia Medicaid Enrollees in 2001," <u>Journal of Clinical Psychiatry</u> 67:6 (June 2006) 972-982.
- Dorfman, J. H. "The Economics of Smart Growth: Dollars and Sense for Local Governments," <u>Southern</u> Perspectives 7:1 (Winter 2004) 6-7.
- Ganguly, R., B. C. Martin, J. H. Dorfman, and J. A. Rizzo. "In Search of an Unbiased Estimate of Treatment Effect using Observational Data: a Comparison of Propensity Scoring and Heckman Two Stage Sample Selection Models," <u>ISPOR Connections</u> 10:2 (April 2004) 1-5.
- Battle, Y. L., B. C. Martin, J. H. Dorfman, and L. S. Miller. "Seasonality and Infectious Disease in Schizophrenia: The Birth Hypothesis Revisited." <u>Journal of Psychiatric Research</u> 33 (1999) 501-509.
- Martin, B. C., J. H. Dorfman, J. A. McMillan, and C. A. Jankel. "Prevalence of Migraine Headache and Association with Sex, Age, Race, and Rural/Urban Residence: A Population Based Study of Georgia Medicaid Recipients." Clinical Therapeutics-The International Journal of Drug Therapy 16:5 (Sept./Oct. 1994) 855-872.
- Broder, J. M., and J. H. Dorfman. "Determinants of Teaching Quality: What's Important to Students," Research in Higher Education 35:2 (April 1994) 235-249.

- Kirby, S.R., G.M. Pesti, and J.H. Dorfman. "An Investigation of the Distribution of the Protein Content of Samples of Corn, Meat and Bone Meal, and Soybean Meal," Poultry Science 72 (1993) 2294-2298.
- Dorfman, J. H., G. M. Pesti, and D. L. Fletcher. "Searching for Significance: The Perils of Excluding Pseudo-Outliers," <u>Poultry Science</u> 72 (Dec. 1992) 37-43.
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- Pesti, G. M., J. H. Dorfman, and M. J. Gonzalez-A. "Comparison of Equations for Predicting Metabolisable Energy Intake of Laying Pullets," <u>British Poultry Science</u> 33 (July 1992) 553-559.
- Turner, S. C. and J. H. Dorfman. "Retail Target Markets for Landscape Plants," <u>Journal of Environmental Horticulture</u> 8:3 (Sept. 1990) 115-118.
- Dorfman, J., M. Dorfman, and D. Heien. "Causes of Almond Yield Variations," <u>California Agriculture</u> (Sept.-Oct. 1988) 27-28.
- Dorfman, J., and D. Heien. "Improving Almond Crop Forecasts," <u>California Agriculture</u> (March-April 1987) 6-8.

## **Proceedings:**

- Wang, Y. and J. H. Dorfman. "Forecasting Crop Prices using Leading Economic Indicators and Bayesian Model Selection." <a href="NCCC-134 Conference on Applied Commodity Price Analysis">NCCC-134 Conference on Applied Commodity Price Analysis</a>, Forecasting, and Market Risk Management (2018).
- Houser, M. and J. H. Dorfman. "The Long-term Effects of Meat Recalls on Futures Markets." <u>NCCC-134</u> <u>Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management</u> (2017).
- Li, Y., W. Li, and J. H. Dorfman. "Examining Dynamically Changing Cattle Market Linkages with Inventory-Controlled Transitions." NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management (2017).
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- Amatov, A. and J. H. Dorfman, "The Impact of Extraordinary Monetary Policy on Commodity Prices," <a href="NCCC-134">NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management (2015).</a>
- Matthews, P. H. and J. H. Dorfman, "Does Service-Learning Make Graduates Feel More Employable," poster published with abstract in special conference issue of <u>Journal of Community Engagement and Scholarship</u> (2015).
- Li, A., and J. H. Dorfman. "Forecasting of Futures Prices: Using One Commodity To Help Forecast Another," <u>NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management</u> (2014).

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- Dorfman, J. H., and B. Karali, "The Pattern of Price Linkages among Commodities," <u>NCCC-134</u>

  <u>Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management</u> (2012).
- Schnake, K., B. Karali, and J. H. Dorfman, "The Informational Content of Distant-Delivery Futures Contracts," NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management (2011).
- Dorfman, J. H., and M. D. Park, "Examining the Risk-Return Relationship between Agribusiness Stocks and the Market," <u>NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management</u> (2010).
- Karali, B., J. H. Dorfman, and W. N. Thurman. "Does Futures Price Volatility Differ Across Delivery Horizon?" NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management (2009).
- Dorfman, J. H., and B. Karali. "Do Farmers Hedge Optimally or by Habit? A Bayesian Partial Adjustment Model of Farmer Hedging." NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management (2008).
- Sweaney, Anne L. Jeffrey H. Dorfman, Jorge H. Atiles, Warren P. Kriesel, Thomas F. Rodgers, and Karen Tinsley. "The Economic Impact of Low-Income Housing Tax Credits in Georgia," in ed. Joseph Laquatra, <u>Procedings of the 2007 Annual Conference of the Housing Education and Research Association</u>. (Oct. 2007) 250-255.
- Dorfman, J. H., J. Pennings, and P. Garcia. "Is Hedging a Habit: Hedging Ratio Determination of Cotton Producers. NCR-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management (2005).
- Dorfman, J. H., B. Lavigno, J. C. Bergstrom, and B. J. Barrnett, "Farmland Preservation through Private Markets and Dedicated Funding," <u>Papers from the Annual Meeting of W-1133, Seventeenth Interim Report</u> (Oct. 2004), 1-17.
- Dorfman, J. H., and D. R. Sanders, "Generalized Hedge Ratio Estimation with an Unknown Model."

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  Management (2004).
- Dorfman, J. H., B. Lavigno, J. C. Bergstrom, and B. J. Barrnett, "Is There a Private Market for Farmland Preservation?" <u>Compensating Landowners for Conserving Agricultural Land: Papers from a California Conference</u>. Univ. of Calif., Davis. (Dec. 2003) 63-70.
- Hall, R. L., J. H. Dorfman, and L. F. Gunter, "Spatial Competition and Prices in the Agricultural Chemical Industry: Empirical Evidence from Georgia." NCR-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management (2003).

- Dorfman, J. H., and N. Nelson. "How Smart is Smart Growth?: The Economic Costs of Rural Development." Proceedings of the 2000 SERA-IEG Meetings (2000).
- Yague, I., S. C. Turner, and J. H. Dorfman. "A Full Bayesian Analysis of Structural Changes with the AIDS Model: The Case of Meat Demand." NCR-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management (1999) 425-440.
- Stegelin, F. and J. Dorfman. "Location Determinants and Attraction-Retention-Expansion Factors of Georgia Food Processors," <u>Journal of Food Distribution Research, Proceedings Issue</u> vol29:1 (Feb, 1998) 103-106.
- Wang, X., J. H. Dorfman, J. McKissick, and S. C. Turner. "Optimal Marketing Decisions for Cattle under Price Risk," NCR-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management (1997) 226-231.
- Dorfman, J. H., "A New Approach to Composite Qualitative Forecasting," <u>American Statistical Association, Proceedings of the Bayesian Statistics Section</u> (1996) 272-277.
- Shepherd, T. L., and J. H. Dorfman, "Optimal Storage Decisions under Estimation and Prediction Risk," NCR-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management (1996) 191-203.
- Houston, J. E., J. C. Bergstrom, and J. H. Dorfman, "Estimating Bag/Catch Elasticities for Recreational Hunting and Fishing Using a Multiple Activity Demand System Approach," <u>Benefits and Costs in Natural Resource Planning: Fifth Interim Report of W-133</u> (July 1992) 7-20.
- Dorfman, J. H., "A Nonparametric Bayesian Test for Nonstationarity," <u>American Statistical Association</u>, <u>Proceedings of the Business and Economic Statistics Section</u> (1992) 56-61.
- Gonzalez, M. J., G. M. Pesti, and J. H. Dorfman, "Formulating Feed for Minimum Cost Versus Maximum Profits," <u>Proceedings of the 1992 Georgia Nutrition Conference for the Feed Industry</u> (1992) 87-99.
- Dorfman, J. H., and C. S. McIntosh, "Simulating the Value of Directional Information in Futures Markets," NCR-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management (1992) 1-15.
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- Dorfman, J. H. Economics and Management of the Food Industry. Abingdon, UK: Routledge (2014).
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- Dorfman, J. H. and R. T. Watson, "Farming, the Internet, and E-Market Structures," in E-commerce in Agribusiness, ed. T.G. Schmitz, C. B. Moss, A. Schmitz, A. Kagan, and B. Babcock (Longboat Key, FL: Florida Science Source, 2005), p25-43.
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- Dorfman, J. H. "Review of *The Economics and Management of Water and Drainage in Agriculture*, Dinar, A., and D. Zilberman eds., (Kluwer, 1991)," <u>Natural Resources Modeling</u> 5 (1991) 521-527.

### **Popular Press:**

- Dorfman, J. "Rising Interest Rates Won't Be Good for Commodity Prices, But It Won't Be Too Bad Either." <a href="farmdoc daily">farmdoc daily</a> (5):230, Department of Agricultural and Consumer Economics, University of Illinois at Urbana-Champaign, December 11, 2015.

  <a href="http://farmdocdaily.illinois.edu/2015/12/rising-interest-rates-commodity-prices.html">http://farmdocdaily.illinois.edu/2015/12/rising-interest-rates-commodity-prices.html</a>
- Dorfman, J. H. "Austerity in Europe: It Will Work If It Is Ever Tried," Forbes Magazine, Sept. 2, 2013.

Wrote a regular column for Forbes.com from 2013-2019. Over 4 million views.

Have published op-eds in the <u>Atlanta Journal-Constitution</u> (15), RealClearMarkets.com (regular for several years, now occasional), National Review (online, 2), Business Insider (online), American Conservative Magazine (online), RealClearPolicy.com, RealClearScience.com, CNBC.com, <u>The Blackshear Times, Georgia County Government, Paulding at a Glance Magazine, Oconee Enterprise, Gainesville (GA) Times, Savannah Morning News, and the Athens Banner-Herald.</u>

# **Reports:**

- Dorfman, J. H. "Wages in the Retail Industry: Reality Trumps Perception," report submitted to the National Retail Federation Foundation (June 10, 2014).
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- Dorfman, J. H., D. Alday, A. Rickett, and J. McKissick. "A Comparison of Return on Assets and the Probability of Making a Profit Across a Variety of Georgia Agricultural Commodities." Center for Agribusiness and Economic Development Special Report No. 4 (Feb. 3, 1999).

- Jones, Y. L., J. H. Dorfman, and N. B. Brown, Jr. "The Georgia Conservation Use Tax Act: Yielding Economic Benefits to Peach Growers and the State Economy." Center for Agribusiness and Economic Development Special Report No. 3 (Sept. 16, 1998).
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- Stegelin, F., and J. Dorfman. "Georgia Food Processors' Location Determinants and Attraction-Retention-Expansion Factors." Center for Agribusiness and Economic Development Staff Report No. 1 (Sept. 18, 1997).

#### **Professional Activities:**

Papers Presented at Conferences:

- Worley, J.M., J. H. Dorfman, and L. A. Russell. "Are Cattle Genetics Priced to Reflect Carcass Values?" Poster presented at the Agricultural and Applied Economics Association Meeting, Atlanta, July, 2019.
- Grant, J.D. and J. H. Dorfman, "Rethinking the Definition of Food Deserts: Modernizing the Concept of Food Access." Paper presented at the Agricultural and Applied Economics Association Meeting, Atlanta, July, 2019.
- Wang, Y., J. H. Dorfman, and J. W. Richardson. "Missing Data Recovery for Farm Financial Data: An Application of the Matrix Completion Method." Paper presented at the Agricultural and Applied Economics Association Meeting, Washington DC, August 7, 2018.
- Li, W., and J. H. Dorfman. "Habit Formation with Smooth Transitions: Estimating Demand for US Carbonated-Sweetened Beverages and Beer." Paper presented at the Agricultural and Applied Economics Association Meeting, Washington DC, August 7, 2018.
- Liu, Z. J. H. Dorfman, J. C. Bergstrom, and H. Chen. "Income, Belonging and Economic Value of Environmental Amenities: Evidence from Migrant Workers in China." Paper presented at the Agricultural and Applied Economics Association Meeting, Washington DC, August 6, 2018.
- Wang, Y. and J. H. Dorfman. "Forecasting Crop Prices using Leading Economic Indicators and Bayesian Model Selection." Paper presented at the NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management, Minneapolis, April 17, 2018.
- Dorfman, J. H., Christian Gregory, Zhongyuan Liu, and Ran Huo. "Re-Examining the SNAP Benefit Cycle Allowing for Heterogeneity." Paper presented at the Agricultural and Applied Economics Association Meeting, Chicago, August, 2017.

- Houser, M. and J. H. Dorfman. "The Long-term Effects of Meat Recalls on Futures Markets." Paper presented at the NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management, St. Louis, April 2017.
- Li, Y., W. Li, and J. H. Dorfman. "Examining Dynamically Changing Cattle Market Linkages with Inventory-Controlled Transitions." Paper presented at the NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management, St. Louis, April 2017.
- Ying, J., Y. Chen, and J. H. Dorfman. "Is the Value of USDA Announcements Effects Declining over Time? Paper presented at the NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management, St. Louis, April 2017.
- Wu, Y., J. H. Dorfman, and B. E. Brewer. "Dynamic Heterogeneous Agents Model of Default on Farm Real Estate Loans." Paper presented at the Agricultural and Applied Economics Association Meeting, Boston, August 1, 2016.
- Smith, T. A., J. P. Berning, X. Yang, G. Colson, and J. H. Dorfman, "The Effects of Benefit Timing and Income Fungibility on Food Purchasing Decisions among SNAP Households," paper presented at the Agricultural and Applied Economics Association Meeting, San Francisco, July 2015.
- Dorfman, J. H. "Is Money Neutral in Agriculture?" poster presented at the Agricultural and Applied Economics Association Meeting, San Francisco, July 2015.
- Li, A., and J. H. Dorfman, "Composite Qualitative Forecasting of Futures Prices: Using One Commodity to Help Forecast Another," paper presented at the Agricultural and Applied Economics Association Meeting, Minneapolis, July 2014.
- Hood, H. B., and J. H. Dorfman, "Testing Timber Market Linkages with a STAR Model with Housing Start-Controlled Transitions," paper presented at the Agricultural and Applied Economics Association Meeting, Minneapolis, July 2014.
- Mandich, A., and J. H. Dorfman, "The Economic Impact of Hospitals: Beyond IMPLAN," paper presented at the Agricultural and Applied Economics Association Meeting, Minneapolis, July 2014.
- Dorfman, J. H., P. Matthews, and X. Wu "The Employment Impacts of Service-Learning Classes," poster presented at the Agricultural and Applied Economics Association Meeting, Minneapolis, July 2014.
- Dorfman, J.H., and B. Karali, "Commodity Price Hedging with Agribusiness Stocks," paper presented at the NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management, St. Louis, April 2014.
- Li, A., and J. H. Dorfman, "Composite Forecasting of Futures Prices: Using One Commodity to Help Forecast Another," paper presented at the NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management, St. Louis, April 2014.
- Mekonnen, D, and J. H. Dorfman, "Learning and Synergy in Social Networks," selected poster at Agricultural and Applied Economics Association Meetings, Washington, DC, August 2013.

- Neilsen, B. J.H. Dorfman, and E. L. Kramer, "Assessing the Feasibility of a GIS-Integrated Fiscal Impact Model for Local Governments," selected poster presented at Community Development Society, Charleston, SC, July 2013.
- Dorfman, J. H., and B. Karali, "A Nonparametric Search for Information Effects from USDA Reports," NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management (2013).
- Mekonnen, D. K., J. H. Dorfman, and E. G. Fonsah, "Productivity and Efficiency of Small Scale Agriculture in Ethiopia," Southern Agricultural Economics Association Meeting, Feb 2013.
- Dorfman, J. H., "Learning Session: Bayesian Model Averaging," Agricultural and Applied Economics Association Meeting, Seattle, 2012.
- Karner, A., and J. H. Dorfman, "Senior Migration Drivers: Natural Amenities versus Medical Care," Agricultural and Applied Economics Association Meeting, Seattle, 2012.
- Dorfman, J. H., and B. Karali, "The Pattern of Price Linkages among Commodities," NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management (2012).
- Burnett, J. W., J. C. Bergstrom, and J. H. Dorfman. "A Spatial-Temporal Econometric Approach to Estimating the Environmental Kuznets Curve: U.S. State-Level Carbon Dioxide Emissions." Agricultural and Applied Economics Association Meeting, Pittsburgh, 2011.
- Schnake, K., B. Karali, and J. H. Dorfman, "The Informational Content of Distant-Delivery Futures Contracts." NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management. St. Louis, April 18, 2011.
- Tokovenko, O., L. Gunter, and J. H. Dorfman, "A Spatio-Temporal Model for Agricultural Yield Prediction." American Agricultural Economics Association Meetings, Denver, July 26, 2010.
- Bessler, D. A., J. H. Dorfman, M. T. Holt, and J. T. LaFrance. "The History of Econometrics Advances in Agricultural and Applied Economics," American Agricultural Economics Association Meetings, Denver, July 27, 2010.
- Dorfman, J. H., and M. D. Park, "Examining the Risk-Return Relationship between Agribusiness Stocks and the Market." NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management. St. Louis, April 19, 2010.
- Dorfman, J. H. "Efficiency measurement including negative externalities." World Bank Symposium on Performance Measurement. Daytona Beach, Feb 18.
- Dorfman, J. H. and M. D. Park. "Estimating the Risk-Return Tradeoff in Agribusiness Stocks: Linkages with the Broader Stock Market." Allied Social Science Association Meetings, Atlanta, Jan 4.
- Dorfman, J. H., and M. D. Park. "Is Aggregation Hiding the Risk Return Tradeoff?" Midwest Econometrics Group Meeting, West Lafayette IN, September 12, 2009.
- Dorfman, J. H., and M. D. Park. "Looking for Cattle and Hog Cycles through a Bayesian Window." American Agricultural Economics Association Meetings, Milwaukee, July 27, 2009.

- Dorfman, J. H. "Practical Numerical Bayesian Approaches to Real World Economic Problems." American Agricultural Economics Association Meetings, Milwaukee, July 27, 2009.
- Karali, B., J. H. Dorfman, and W. N. Thurman. "Does Futures Price Volatility Differ Across Delivery Horizon?" NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management. St. Louis, April 20, 2009.
- Dorfman, J. H., M. D. Partridge, and H. Galloway. "Are High-tech Employment and Natural Amenities Linked?: Answers from a Smoothed Bayesian Spatial Model." American Agricultural Economics Association Meetings, Orlando, July 28, 2008.
- Karali, B., J. H. Dorfman, and W. N. Thurman. "Do Inventory and Time-to-Delivery Effects Vary Across Futures Contracts: Insights from a Smoothed Bayesian Estimator." American Agricultural Economics Association Meetings, Orlando, July 29, 2008.
- Dorfman, J. H., and B. Karali. "Do Farmers Hedge Optimally or by Habit? A Bayesian Partial Adjustment Model of Farmer Hedging." NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management. St. Louis, MO, April 2008).
- Dorfman, J. H., E. Hill, and E. L. Kramer, "Evaluating the Impact of Government Land Use Policies on Tree Canopy Coverage," American Agricultural Economics Association Meetings. Portland, OR. July 31, 2007.
- Atkinson, S. E., and J. H. Dorfman, Atkinson, S. E., and J. H. Dorfman, "Chasing Absolute Cost and Profit Savings in a World of Relative Inefficiency." American Agricultural Economics Association Meetings. Long Beach, CA, July 2006.
- Dorfman J. H., "Cost of Service Studies and their Relationship to Environmentally Sensitive Land Protection." Southeastern Watershed Forum, Bowling Green, KY. Nov. 3, 2005.
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- Atkinson, S.E. and J. H. Dorfman, "Bayesian Measurement of Productivity and Efficiency in the Presence of Undesirable Outputs: Crediting Electric Utilities for Reducing Air Pollution." Econometric Society European Meetings, Stockholm, Sweden, Aug 20, 2003.
- Rahul Ganguly, Bradley C. Martin, Jeffrey H. Dorfman, John A. Rizzo. "In Search of an Unbiased Estimate of Treatment Effect Using Observational Data: A Comparison of Propensity Scoring and Heckman Two Stage Sample Selection Models," International Society for Pharmacoeconomics and Outcomes Research meetings. Washington DC. May 19, 2003.
- Hall, R. L., J. H. Dorfman, and L. F. Gunter, "Spatial Competition and Prices in the Agricultural Chemical Industry: Empirical Evidence from Georgia." NCR-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management, St. Louis, April 2003.
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- Atkinson, S. E., and J. H. Dorfman. "Measurement of Productivity and Efficiency in the Presence of an Undesirable Output: Crediting Electric Utilities with Reductions in SO<sub>2</sub> Emissions." Conference on New Advances in Productivity and Efficiency Measurement, Athens GA, October 2002.
- Atkinson, S. E., and J. H. Dorfman. "Multiple Comparisons with the Best: Bayesian Precision Measures of Efficiency Rankings." American Agricultural Economics Association Meetings, Long Beach. July 2002.
- Smith, A. R., and J. H. Dorfman. "An Economic Evaluation of Public Cotton and Peanut Research in the Southeastern U.S." American Agricultural Economics Association Meetings, Long Beach. July 2002.
- Rahman, S. M., J. H. Dorfman, and S. C. Turner. "A Bayesian Approach to Optimal Cross-hedging of Cottonseed Products using Soybean Complex Futures." American Agricultural Economics Association Meetings, Long Beach. July 2002.
- Atkinson, S. E. and J. H. Dorfman, "Measuring Productivity Growth in the Presence of Undesirable Outputs." Regional Meeting of International Society for Bayesian Analysis, Laguna Beach, CA. April 2001.
- Atkinson, S. E. and J. H. Dorfman, "Measuring Productivity Growth in the Presence of Undesirable Outputs." Canadian Economic Assoc. meeting in Montreal. June 2001.

- Holloway, Garth and Jeffrey H. Dorfman, "Tobit Analysis of Data at the International Livestock Research Institute." American Agricultural Economics Association Meetings, Chicago. August 2001.
- Atkinson, S. E. and J. H. Dorfman, "Measuring Productivity Growth in the Presence of Undesirable Outputs." European Econometrics Society Meeting (Lausanne, Switz.) August 2001.
- Atkinson, S. E. and J. H. Dorfman. "A Bayesian Multiple Comparison Approach to the Statistical Testing of Efficiency Rankings: An Application to Electric Power Generation." European Productivity Workshop; Univ. of Oviedo, Spain. September 25-27, 2001.
- Dorfman, J. H., D. Black, D. H. Newman, and W. Flick. "Cost of Community Service Studies." Southern Forest Science Conference, Atlanta, November 27, 2001.
- Dorfman, J. H., S. E. Atkinson, and O. Honerkamp. "Measuring Productivity Growth in the Presence of Undesirable Outputs in a Fully Consistent Framework," American Agricultural Economics Association Meetings. Tampa. Aug. 2000.
- Black, D. A., and J. H. Dorfman. "Identifying Farmer Characteristics Related to Crop Insurance Purchase Decisions," American Agricultural Economics Association Meetings. Tampa. Aug. 2000.
- Truesdell, M., J. C. Bergstrom, and J. H. Dorfman. "Regulatory Takings and the Diminution of Value: An Empirical Analysis of Givings and Takings," American Agricultural Economics Association Meetings. Tampa. Aug. 2000.
- Poray, M. C., K. A. Foster, and J. H. Dorfman, "Measuring an Almost Ideal Demand System with Generalized Flexible Least Squares," American Agricultural Economics Association Meetings. Tampa. Aug. 2000.
- Yague, I., S. C. Turner, and J. H. Dorfman. "A Full Bayesian Analysis of Structural Changes with the AIDS Model: The Case of Meat Demand," NCR-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management. Chicago. April 1999.
- Dorfman, J. H. and C. S. McIntosh. "Putting the 'Econ' into Econometrics," American Agricultural Economics Association Meetings. Salt Lake City. Aug. 1998.
- Oljaca, N., A. G. Keeler, and J. H. Dorfman. "Penalty Functions for Environmental Violations: Evidence from Georgia," American Agricultural Economics Association Meetings. Toronto. July 1997.
- Soares, E., J. H. Dorfman, and G. C. W. Ames. "Fresh Winter Tomato Market Structure," American Agricultural Economics Association Meetings. Toronto. July 1997.
- Ames, G. C. W., J. H. Dorfman, L. Gunter, J. E. Houston, and E. Soares. "U.S.-Mexican Tomato Wars: Implications for Globalization of the Fresh Fruit and Vegetable Trade," Conference on Globalisation of the Food Industry: Policy Implications. Reading UK, Sept. 1997.
- Ames, G. C. W., J. H. Dorfman, and E. Soares, "Price Analysis of Mexican Tomato Imports: Are the Antidumping Duties Warranted?" Tri-National Research Symposium: NAFTA and Agriculture: Is the Experiment Working? San Antonio, Nov. 1996.

- Mao, W., T. Park, J. E. Epperson, and J. H. Dorfman, "A Multicountry Endogenous Tariff Model with Differentiated Products: The North American Onion Trade," Tri-National Research Symposium: NAFTA and Agriculture: Is the Experiment Working? San Antonio, Nov. 1996.
- Martin, B.C., J. H. Dorfman, "Bootstrapping Confidence Intervals and Mean Variances," Southeastern SAS users group. Atlanta, October, 1996.
- Dorfman, J. H. "A New Approach to Composite Qualitative Forecasting," International Society for Bayesian Analysis Meetings. Chicago, August 1996.
- Dorfman, J. H. "Bayesian Econometrics: New Advances and Applications to Agricultural & Resource Economics," American Agricultural Economics Association Meetings. San Antonio, July 1996.
- Shepherd, T. L., and J. H. Dorfman. "Optimal Storage Decisions under Estimation and Prediction Risk," presented at the NCR-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management. Chicago, April 1996.
- Dorfman, J. H., and W. D. Lastrapes. "The Dynamic Responses of Crop and Livestock Prices to Money Supply Shocks: A Bayesian Analysis Using Long-Run Identifying Restrictions," presented at the American Agricultural Economics Association Meetings. Indianapolis, August 1995.
- Shepherd, T., and J. H. Dorfman. "Duopoly Strategies Under Estimation Risk: A Decision Theoretic Approach," American Agricultural Economics Association Meetings. Indianapolis, August 1995.
- Shepherd, T., J. H. Dorfman, and G. M. Pesti. "Searching for Significance II: The Perils of Excluding Pen Effects," presented at the American Statistical Association Meetings. Raleigh, January 1995.
- Myneni, G., J. H. Dorfman, and G. C. W. Ames. "Welfare Impacts of the Canada-U.S. Softwood Lumber Dispute: Beggar Thy Consumer Trade Policy," presented at the American Agricultural Economics Association Meetings. San Diego, August 1994.
- Dorfman J. H., "A Bayesian Model of Technology Adoption given Multiple Options," presented at the American Statistical Association Meetings. San Francisco, August 1993.
- Dorfman, J. H., "Bayesian Efficiency Tests for Commodity Futures Markets," (invited and) presented at the American Agricultural Economics Association Meetings. Orlando, August 1993.
- Zhu, Q., and J. H. Dorfman, "Optimal Entry and Exit Conditions in the U.S. Cotton Industry," presented at the American Agricultural Economics Association Meetings. Orlando, August 1993.
- Dorfman, J. H., A. G. Keeler, and W. R. Kriesel, "Towards Modeling Option Price in a Dynamic Setting: Some Theoretical Considerations," presented at the American Agricultural Economics Association Meetings. Orlando, August 1993.
- Dorfman, J. H., "A Nonparametric Bayesian Test for Nonstationarity," presented at the American Statistical Association Meetings. Boston, August 1992.
- Dorfman, J. H., and J. M. Broder, "Determinants of Teaching Quality: What's Important to Students," presented at the American Agricultural Economics Association Meetings. Baltimore, Aug. 1992.

- Aguilar, B. M., J. H. Dorfman, and G. C. W. Ames, "Suspension of the International Coffee Agreement: Is a Return to the Quota System Desirable," presented at the American Agricultural Economics Association Meetings. Baltimore, August 1992.
- Dorfman, J. H., and C. S. McIntosh, "Simulating the Value of Directional Information in Futures Markets," presented at the NCR-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management. Chicago, April 1992.
- Chen, J. J., J. H. Dorfman, and M. E. Wetzstein, "Forecasting with Associative Memories: An Application to Optimal Control," (invited and) presented at the 1992 Allied Social Science Association Meetings. New Orleans, January 1992.
- McIntosh, C. S., and J. H. Dorfman, "Qualitative Forecast Evaluation: A Comparison of Two Performance Measures," presented at the Western Agricultural Economics Association Meetings. Portland, July 1991.
- Aoki, M., and J. H. Dorfman, "Statistical Analysis of Some Identification Procedures for State Space Innovation Models," (invited and) presented at the 1991 International Conference on the Mathematical Theory of Networks and Systems. Kobe, Japan, June 1991.
- Dorfman, J. H., and A. Havenner, "Bayesian Forecasting with a Balanced Representation State Space Model," (invited and) presented at the American Statistical Association Meeting. Anaheim, August 1990.
- Dorfman, J. H., C. L. Kling, and R. J. Sexton, "Confidence Intervals for Elasticities and Flexibilities," presented at the American Agricultural Economics Association Meetings. Vancouver, Aug. 1990.
- Dorfman, J. H., and A. Havenner, "Model Specification Tests for Balanced Representation State Space Models," (invited and) presented at meetings of the Society of Economic Dynamics and Control. Minneapolis, June 1990.
- McIntosh, C. S., and J. H. Dorfman, "A Price Forecasting Competition: Introduction," (invited and) presented at the Meetings of the Allied Social Science Associations. Atlanta, December 1989.
- Dorfman, J. H., and C. S. McIntosh, "Results of a Price Forecasting Competition," (invited and) presented at the Meetings of the Allied Social Science Associations. Atlanta, December 1989.
- Dorfman, J. H., and K. A. Foster, "Estimating Productivity Changes with Flexible Coefficients," presented at American Agricultural Economics Association Meetings. Baton Rouge, July 1989.
- Dorfman, J. H., and A. Havenner, "An Optimal Control Model of Olive Inventories Using State Space Models," (invited and) presented at International Federation of Automatic Control Symposium on Dynamic Modelling and Control of National Economies. Edinburgh, Scotland, June 1989.
- Dorfman, J. H., and D. Heien, "The Effects of Uncertainty and Adjustment Costs on Investment in the Almond Industry," (invited and) presented at the Meetings of the Society of Economic Dynamics and Control. Tempe, March 1988.

#### Workshops:

Co-Led training workshops for county and municipal officials in Georgia on smart growth, various locations, two or three times per year, 2002-present.

Participated in and spoke at USDA Symposium on Ecommerce in Ag. (invited), USDA/ERS, Washington DC. May 2001.

One of 100 invited participants in "Establishing Priorities for Agricultural Economics: An Interactive and Systematic Process Between Users and Scientists," sponsored by the Council on Food, Agricultural and Resource Economics, Annapolis, MD, Nov. 1996.

Participated as a speaker in a learning workshop on the valuation of agriculturally-related health risks sponsored by the Resource Policy Consortium, Washington DC, May 1991.

#### Organized:

Organized Symposium on Media Interactions, AAEA Meetings, Aug. 2016.

Research Conference for Atlanta Census Research Data Center, October 2013.

Session in Memory of Catherine Morrison Paul, AAEA Meetings, July 2011.

Special Invited Session on the History and Latest Advances in Unit Roots and Cointegration at the AAEA Meetings, July 2011.

Principal Paper Session for the AAEA/AEA Meetings, Atlanta, Jan 2010. Special invited session on finance and recent market volatility.

Organized symposium at AAEA Meetings, July 2009. Panel discussion and Q&A on publishing in the *American Journal of Agricultural Economics*.

Principal Paper Session for the AAEA/AEA Meetings, Chicago, Jan. 5 2007. Special invited session on land use economics and planning linkages.

Conference on New Advances in the Econometric Measurement of Productivity and Efficiency, held at UGA Oct. 24-26, 2002.

Invited Session for the 1993 American Agricultural Economic Association Meetings. "Applications of New Bayesian Methods to Agricultural Economics."

Invited Session for the Winter 1992 Allied Social Science Association Meetings. "Specification, Estimation, and Forecasting of Nonlinear Models with Neural Networks," sponsored by the Society of Economic Dynamics and Control.

Invited Session for the Winter 1989 Allied Social Science Association Meetings. "A Price Forecasting Competition," sponsored by the American Agricultural Economics Association.

Committees:

Member, Agricultural and Applied Economics Association (AAEA) Fellows Selection Committee, 2014-2020.

Chair, 2013-2014, Vice-Chair 2012-2013, AAEA Awards Committee.

Chair, AAEA Econometrics Section, 2011.

Chair, UGA University Council Executive Committee, 2010-2011.

Member, UGA University Council, 2008-2011, 2012-2015.

Member, 2004-2006, American Agricultural Economic Association, Publication of Enduring Quality Award Selection Committee.

Member, 2004-2006 Southern Agricultural Economic Association Distinguished Teaching of a Course Award Committee.

Member, 2002-2005 American Agricultural Economic Association Nominating Committee.

Co-Chair, 1991 American Agricultural Economic Association Selected Papers Committee.

Member, 1993-1996, American Agricultural Economic Association Awards Committee, Research Discovery.

Numerous other university, college, and departmental committees, including chair of Both College and University Promotion/Tenure Committees.

<u>Public Speaking:</u> Talks given to civic groups, public forums, elected officials, and citizen groups throughout Georgia as well as in North Carolina, Florida, Kentucky, Indiana, California. Approximately one talk per month.

Offices Held:

Board Member, Agricultural and Applied Economics Association, 2016-2019.

Board Member, Atlanta Census Research Data Center, 2011-present.

Chair, University of Georgia University Council Executive Committee, 2010-2011.

Chair, Econometrics Section of the Agricultural and Applied Economics Association, 2010-2011.

Co-Editor, American Journal of Agricultural Economics, 2007-2011.

Associate Editor, American Journal of Agricultural Economics, 2006-2008.

Co-Editor, *Journal of Agribusiness*, September 1998 – December 2003.

Editor of *The ISBA Newsletter*, the official newsletter of the International Society for Bayesian Analysis, 1993-1996.

### Reviewer:

Many journals including

American Journal of Agricultural Economics

Journal of Econometrics

Journal of International Economics

Review of Economics and Statistics

Journal of the American Statistical Association

Journal of Business & Economic Statistics

Journal of Environmental Economics and Management

Journal of Productivity Analysis

Journal of Economic Dynamics and Control

Journal of Regional Science

Southern Economic Journal

Journal of Applied Econometrics

Energy Economics

National Science Foundation (grant proposals)

<u>Seminars:</u> Susquehanna University, Economics, September 30, 2016.

Iowa State University, Economics, October 21, 2015.

North Carolina State, Ag. Economics, Nov 25, 2014.

Ontario Ministry of Agriculture, Food, and Rural Assistance, June 4, 2013.

University of Idaho, Agricultural Economics Dept., April 25, 2013

Washington State University, School of Economic Sciences, April 26, 2013

INRA (National Institute for Agricultural Research), Paris, June 9, 2010.

University of Guelph, Canada, Dept of FARE, October 29, 2009.

USDA-Economic Research Service, September 24, 2009.

Purdue University, Dept of Ag. Economics, September 11, 2009.

Ohio State University, Dept of Ag., Env., and Dev. Econ., October 24, 2007.

University of Reading, UK, Dept. Ag. Economics, June 22, 2007.

Rice University, Dept. of Economics, March 31, 2004.

Texas A&M University, Dept. of Economics, March 30, 2004.

University of Illinois, Dept. of Ag., Cons., and Res. Economics, Nov. 3, 2003.

Univ. of Arizona, Dept of Ag. & Res. Econ., February 2001.

Auburn University, Dept. of Ag. Economics. Oct. 28, 2000.

University of California, Davis, Dept. of Ag. & Res. Economics. Oct. 19, 2000.

University of Georgia, Dept. of Statistics. Oct.5, 2000.

Texas A&M University; Dept. Ag. Economics. May 28, 1998.

North Carolina State University; Dept. Ag. and Res. Economics, Dec. 9, 1997.

Ohio State University, Dept. Ag. Economics and Rural Sociology, Oct. 28, 1997.

Iowa State University, Dept. of Economics, March 25, 1997.

University of Arizona, Dept. of Economics, March 7, 1996.

University of Georgia, Dept. Agric. & App. Econ., Nov. 2, 1995.

Federal Reserve Bank of Atlanta, Research Dept., July 10, 1995.

Virginia Polytechnic Institute; Dept. Ag. & App. Econ., Nov. 22, 1994.

North Carolina State University; Dept. Agric. & Res. Econ., Jan. 24, 1994.

Ohio State University; Dept. of Agric. Econ. & Rural Soc., Nov. 5, 1992.

University of Chicago, Graduate School of Business & Economics Dept, Oct. 23, 1991.

Univ. of Georgia; Economics Dept., Nov. 20, 1991; July 11, 1990; Sept. 28, 1989.

University of California, Berkeley; Ag. & Resource Economics Dept., Oct. 23, 1989.

University of California, Davis Ag. Economics, Apr. 10, 1992; Oct. 24, 1989.

University of Southern California, Economics Dept., Oct. 30, 1989.

Member: American Economic Association

American Agricultural Economics Association

#### **Research Ranking:**

Ranked 6th most productive among 1987-2000 Ph.D. graduates from U.S. Agricultural and Resource Economics Ph.D. Programs, in Hilmer, C.E., and M.E. Hilmer, "On the Relationship between the Student Advisor Match and Early Research Productivity for Agricultural and Resource Economics Ph.Ds." American Journal of Agricultural Economics 89(2007):162–175.

### **Teaching:**

Experience teaching graduate courses in quantitative methods. Taught the department's required master's level class in applied econometrics and an elective Ph.D. class in dynamic optimization which covered calculus of variations, optimal control, and numerical optimization methods. Has won the department's graduate teaching award twice, undergraduate teaching award three times, an experiment station wide teaching award (D. W. Brooks Award), and the teaching award given by the Southern Agricultural Economics Association. Have also taught graduate microeconomic theory and graduate Bayesian econometrics. At the undergraduate level, developed and currently teaching a senior-level agricultural marketing class which focuses on the economics of food processing, distribution, marketing, and trade. Also teaching or have taught undergraduate microeconomic theory at the intermediate (junior year) level and the introductory level (freshman/sophomore year). Teaching approach utilizes class participation and in-class economic experiments to demonstrate many economic concepts.

### **Grant Funding:**

Total funding over career of over \$1,600,000 as a PI or co-PI. Projects funded by USDA-Economic Research Service, USDA-Forest Service, U.S. Agency for Health Care Research and Quality, the U.S. EPA, Food-PAC, Georgia Environmental Protection Division, the Georgia Forestry Commission, National Retail Federation, and the National Science Foundation.

### **Consulting (partial listing):**

Comcast—issues surrounding municipal broadband utilities.

National Retail Federation—issues surrounding wages in the retail sector.

Kinder Morgan—estimating the economic impact of a new pipeline.

Various cities, counties, and developers—fiscal impact of development, land use on government budgets.

AgResearch USA (Ltd)—survey projects to direct company's future research for product development.

1000 Friends of Florida—the fiscal impacts of growth in Leon County, FL.

Midwest Agribusiness and Trade Research and Information Center (MATRIC)—the impact of ecommerce on agribusiness.

Sprint—statistical and economic issues of parity testing and telecom regulation.

US Corps of Engineers—project involving recreation value in Louisiana related to Corps water projects.

Fulton County School Board—forecasting school enrollment for the district.

Excel Marketing—launch of new agribusiness product, market demand studies and marketing plan.

American Farmland Trust and Turner Foundation—part of national land competition study.

## **References**:

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