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# JILL J. McCLUSKEY

Regents Professor and Director Washington State University mccluskey@ wsu.edu

#### **DEGREES**

Ph.D., 1998, Agricultural & Resource Economics, University of California, Berkeley

Fields: Economic Theory, Environmental & Resource Economics, Industrial Organization

Dissertation: Environmental Contamination and Compensation, Advisor: Gordon Rausser

M.S., 1995, Agricultural & Resource Economics, University of California, Berkeley

M.A., 1993, Economics, Georgetown University

B.A., 1989 Business Economics & Political Science, University of California, Santa Barbara

## ACADEMIC EXPERIENCE

Regents Professor, Washington State Univ. (WSU), 2019-

Director, School of Economic Sciences (SES), WSU, 2019-

Associate Director, SES, WSU, 2016-2019.

Distinguished Professor of Sustainability, WSU, 2015-19.

Professor, School of Economics Sciences, WSU, 2007-19.

Affiliated faculty, Program in Viticulture and Enology, WSU, 2009-.

Chair, Graduate Studies, School of Economics Sciences, WSU, 2003-10, 2013-15, 2016-17.

Visiting Professor, Dyson School of Applied Economics and Management, Cornell University, 2011.

Affiliated faculty, LICOS Centre for Inst. and Econ. Performance, Univ. of Leuven, Belgium, 2009-.

Associate, Center for Wine Economics, Robert Mondavi Institute, UC Davis, 2009 -.

Visiting Associate Professor, Carson College of Business, WSU, 2004.

Associate Professor, School of Economic Sciences, WSU, 2004-07.

Assistant Professor, Department of Agricultural and Resource Economics, WSU, 1998-04.

## **HONORS**

Fellow, Western Agricultural Economics Association (WAEA), 2019.

Fellow, Agricultural and Applied Economics Association (AAEA), 2018.

Samuel H. Smith Leadership Award, Association for Faculty Women, WSU, 2017-18.

Washington State Academy of Sciences, elected member 2016.

Faculty Excellence in Research, College of Ag., Human, and Natural Resource Sciences, WSU, 2016.

President Elect 2014-15, President 2015-16, Past President 2016-17, AAEA

Best Research Poster, International Society for Pharmacoeconomics and Outcomes Research, 2013.

Dissertation advisor for the FDRS Applebaum Award for the Outstanding Ph.D. Dissertation, 2012.

Best paper, American Association of Wine Economists Annual Meeting, Princeton, NJ, 2012.

AAEA Quality of Communication Award (chapter author), 2007.

Food Policy Fellow, IMPACT Center, WSU, 2002-2007.

Dissertation advisor for the International Agricultural Trade Research Consortium (IATRC) Ph.D. Dissertation Award, 2007.

President's Leadership Award, WAEA, 2005.

Outstanding Mentor, Women and Leadership Forum, WSU, 2005.

Thesis advisor for the 2003 Outstanding Thesis Award, AAEA.

Thesis advisor for 2003 Outstanding Thesis Award, WAEA.

Dissertation advisor for the FDRS Applebaum Award for the Outstanding Ph.D. Dissertation, 2001.

Fellow, Fisher Center, Haas School of Business, UC Berkeley, 1997-98.

# PROFESSIONAL DEVELOPMENT

LEAD21 Class 13 participant, June 2017-Feburary 2018 Leadership development 21<sup>st</sup> Century, Land-Grant Universities

# GRANTS AND CONTRACT SUPPORT (PI or co-PI)

period	granting agency	total contract	PI	title	Role	
9/20-9/22	USDA, NIFA	\$441,817	McCluskey	Social Interaction and Consumer Acceptance of Genome Editing in Domestic Livestock	PI	
8/20-7/21	USDA, ERS, cooperative agreement	50,000	McCluskey	Analysis of Disruptions in Specialty Crop Markets from COVID-19	PI	
9/17-9/19	USDA, ERS, cooperative agreement	50,000	McCluskey	Advancing the State of the Art for Short and Long Run Fruit and Vegetable Projections	PI	
9/17-9/18	USDA, ERS, cooperative agreement	access to IRI data	McCluskey	Retail Market for Organic Food	PI	
9/13-9/17	NSF	450,000	McCluskey	An Evaluation of University Partner Accommodation Policies with Implications for Retention and Promotion of Women	PI	
10/12-9/17	NSF	1,900,000	S. Chen	SEP: Consortium for Nature-Inspired Lignocellulosic Biomass Processing	co-PI	
9/14-9/15	AMS, USDA	48,508	T. Marsh	Assessment of the Cider Market: Pilot Study in Washington State	co-PI	
1/14-6/15	WSU-CAHNRS	66791	McCluskey	Commercialization of New Crop Varieties	PI	
1/11-12/13	WSU-NSF	10,000	McCluskey	Measuring Impact of Work-Life Policies on Recruitment, Retention and Promotion of Female and STEM Faculty at WSU	PI of Sub contract	
1/11-12/12	WSU-NSF	20,000	McCluskey	Measuring Impacts of Partner Accommodation Policies on Recruitment, Retention and Promotion of Female and STEM Faculty at WSU	PI of Sub contract	
1/10-1/13	AFRI USDA	299,542	T. Wahl	Urban Food Consumption Patterns and Trends in China: Implications for U.S. Exporters and Global Ag. Markets	co-PI	
1/10-6/11	Robert Wood Johnson Fdn.	150,000	D. Allen	Promoting Healthy Kids' Menu Items in Quick-Service Restaurants	co-PI	
8/09-9/11	ERS, USDA	40,000	McCluskey	China's Food Consumption Trends	PI	
12/07-11/10	NRI, USDA	319,000	McCluskey	Response to Nutrition Information Provision on Grocery Store Shelves: An Experimental Approach in the Field	PI	
9/06-8/07	Pace Int.	14,915	McCluskey	Consumer Response to Naturally Pl Enriched Apple Coatings		
1/07-12/07	WSU-CAHNRS	3,000	McCluskey	Food Choices, Marketing, Consumer P. Knowledge, and Healthy Diets		
1/0712/09	WA Rasp. Commission	6,000	T. Wahl	Raspberry Market and Product Development	co-PI	

7/07-6/08	WSU-Impact	22,991	C. Ross	Consumers' Willingness to Purchase Washington State Red Wines	co-PI
6/06-8/06	Ag. In the Middle	5,000	K. Painter	An Analysis of Consumer Demand for Sustainably Produced Farm Products	co-PI of subcontract
9/05-9/08	NRI, USDA	237,039	McCluskey	Grocery Store Shelf Labels, Nutrition and Pricing Information, and Consumer Choice	PI
1/05-12/07	WSU-Impact	68,275	M. Whiting	Stemless Sweet Cherries: Fruit Characteristics and Consumer Opinion	co-PI
10/04-9/07	NRI, USDA	460,000	C. Durham	Demand Impacts and Implementation of Eco-labels for Food Products	co-PI
1/04-12/05	WA DSHS	167,537	B. Boyd	Determinants of Child Care Center Employment Continuity	PI of Sub- contract
1/04-12/05	U. of Wisc.	21,617	McCluskey	The Existence of Quantity Surcharges Due to Product Differentiation	PI
1/03-12/05	WA Potato Comm	50,000	T. Wahl	Value-Added Research for Potato Culls and Waste	co-PI
1/03-12/06	Kellogg Foundation	200,000	T. Schotzko	Washington Fair Trade Agriculture Project	co-PI
1/02-12/03	U. of Wisc.	10,296	McCluskey	Incentives and Performance in Potato Contracts with Processors	PI
12/01-12/04	WSU-Impact	70,000	McCluskey	Consumer Response to New Technology and Food Safety Issues	PI
8/00-8/01	NRI, USDA	65,000	McCluskey	Reputation and Labeling	PI
5/01-5/02	WSU-Impact	25,000	S. Devadoss	Increasing Washington Apple Exports to India	co-PI
6/00-6/01	WSU-New faculty seed grant	6,245	McCluskey	Economics of the 'Washington Apple' Label	PI
10/00-9/01	NICPRE, USDA	13,000	McCluskey	Reputation and Consumer Response to the 'Washington Apple' Label	PI
9/99-12/00	AMS, USDA	77,474	McCluskey	Consumer Response to Sustainable PI Agricultural Product	
9/97-8/98	EPA-NSF	42,260	G. Rausser	Stigma of Environmental Damage on Residential Property Values	PhD student
Total		\$5,411,307			

#### **UNIVERSITY TEACHING**

# Industrial Organization and Marketing:

EconS 594, Ph.D. field course in industrial organization theory, 2004-12, 2014-15, 2017-18.

EconS 593, Ph.D. field course on topics in industrial organization (co-taught), 2008-10.

AgEc 551 Ph.D. course with an agricultural industrial organization/contract theory focus, 2000, 02.

AgEc 550, M.S. course with an agricultural industrial organization focus, 1999, 2001-05.

AgEc 350, Undergraduate agricultural marketing course, 2001-04.

# Microeconomic Theory:

Econ 503, Ph.D.-core microeconomic theory II, 2003-05; 2011-14, 2017.

EconS 550, Masters Course in Game theory and Experimental Economics, 2007.

## Mathematical and quantitative methods:

AgEc 512, Special topics in Ph.D.-level econometrics (co-taught), fall 1999.

ARE 211 (U.C. Berkeley), Graduate student instructor, first-year Ph.D. math/econometrics, 1995.

Math Preparation Course for incoming Ph.D. students (U.C. Berkeley), summer 1995.

MAJOR PROFESSOR FOR PHD ADVISEES (8 current, 41 graduated)

-	me, Dissertation	Date	Placement
1.	Kennedy Odongo, Prediction and Analysis of Disruptions in Specialty Crop Markets	Exp. 2023	Current Student
2.	Joseph Navelski, Social Interactions and Markets	Exp. 2023	Current Student
3.	Botir Okhunjanov, Economics of Rareness	Exp. 2022	Current student
4.	Jugal Marfatia, Applications of Data Science in Economics	Exp. 2021	Current Student
5.	Samantha Johnson, Economics of Marketing Orders	Exp. 2021	Current student
5.	Afrin Islam, Economics of Social Media and Risk Perceptions	Exp. 2021	Current student
7.	Molla Mursaleen Shiraj, Economics of Food Markets (co- chair with R. Mittelhammer)	Exp. 2021	Current student
8.	Joshua Tibbitts, The Economics of Pain	Exp. 2021	Current student
9.	Yousef Nazer, Impacts of Fracking Technology and OPEC Behavior on the Petroleum Market (co-chair with A. Love)	2020	Economist, International Monetary Fund
10.	Modhurima Amin, Choices and Safety in the U.S. Retail Food Industry	2020	Assistant Professor, Texas Tech Univ.
11.	Syed Badruddoza, Retail Markets for Organic Dairy	2020	Assistant Research Professor, Texas Tech
12.	Kiana Yektansani, Essays on Product Differentiation (co- chair, A. Espinola)	2020	Lecturer, University of Illinois, Chicago
13.	Anthony Delmond, Essays on Applied Economics	2018	Assistant Professor, University of Tennessee, Martin
14.	Alisher Mamadzhanov, Economics of Alternative Energy and Local Food (co-chair, A. Espinola)	2017	Environmental Affairs Officer, United Nations
15.	Megan Waldrop, Economics of Organic, and Sustainability Products	2017	Post-doctoral researcher, Technical University of Munich, Germany
16.	Zarrina Juraqulova, Academic Labor Market and Family Planning.	2015	Assistant Professor, Denison University
17.	Tongzhe Li, Experimental Economics and Sustainable Energy	2015	Assistant Professor, Univ. of Guelph, Canada
18.	Georgina Mitchell, Economics of Education: Analyzing Policies that Affect Success in Education.	2015	Economist, Coeur d'Alene Tribe
	Pratikshya Sapkota Bastola, Essays on Development and Environmental Economics of Nepal	2015	Model Validation, Freddie Mac
20.	Brandon Ware, Food Deserts: The Spatial Location of Grocery Retailers in Urban Areas	2014	Assistant Professor, Biola University
21.	Jadrian Wooten, Applied Microeconomic Topics in American Professional Soccer.	2014	Assistant Teaching Professor, Penn State University
22.	Lillian Carrillo, Culture and Consumer Preferences	2013	Assistant Professor, Universidad Autónoma de Occidente, Colombia
23.	Yongwon Cho, Essays on Applied Economics	2013	Economist, Korean Institute for Industrial Economics and Trade
24.	Jingze Jiang, Essays on Environmental Economics and Energy (co-chair, T. Marsh)	2013	Assistant professor, Edinboro Univ.
	Tricia Nusius, Taxation and Differentiated Products.	2013	Economist, Malaysian Government
26.	Jared Woolstenhulme, <i>The Two-Body Problem in Academia</i> . (co-chair, B. Cowan)	2013	Senior Associate, Charles River Associates
27.	Mirzobobo Yormirzoev, Essays on International Migration in Former Soviet States	2013	Assistant Professor, National Research University, Perm campus, Russia
	Chris Densmore, Inter-temporal Effects of Market and	2012	Senior Marketing Data Analyst, King Isle

29.	Daniel Toro-Gonzalez, Quality Differentiation and	2012	Assistant Professor, Universidad
	Heterogeneous Consumer Preferences		Technologica de Bolivar, Colombia
30.	Tak Wong, Essays on Empirical Industrial Organization in	2012	Chief Consultant and Forensic Economist
	the Airline Industry (co-chair with J. Yan)		at Pilot Forensic Consultants Limited
31.	Andrey Zaikin, Product Differentiation with Technology and	2012	Data Scientist at Boeing Global Services
	Allocation of Common Property Resources		
32.	Andrew Hanks, The Economics of Information (co-	2011	Assistant professor, Ohio State University
	chair, T. Smith)		
33.	Shuo Li, Behavioral Economics of Retail Food Markets:	2011	Analyst, Federal Express
	Discounts, Coupons and Healthier Menus.		7 7 1
34.	Hainan Wang, Preferences for Wine and Food Consumption	2011	Sr. Manager, JP Morgan Chase
	in China		5 <del></del>
35	Kelley Cullen, Analyzing the Determinants of College and	2010	Assistant professor, Eastern Washington
55.	Health Care Choices	2010	University
36	Kevin Mongeon, Cross Ownership and Market Power in	2010	Assistant professor, Univ. of New Haven
50.	Professional Sports.	2010	Assistant professor, only. of five flaven
37	Nan Yang, Quality Differentiation in Wine Markets	2010	Econometrician, Discover Financial
	Brady Horn, The Economics and Measurement of Racial	2009	Assistant professor, Univ. of New Mexico.
50.	Bias in Law Enforcement	2009	Assistant professor, Only, or New Mexico.
20		2000	I'' ' C h t E O
<i>5</i> 9.	Armen Markosyan, Essays on Modeling Individual	2009	Litigation Consultant, EconOne
	Preferences	2000	
40.	Sanatan Shreay, Essays on Modeling Limited Dependent	2009	Health Economist, Amgen Corporation
	Variables (co-chair H. Chouinard)	2000	
41.	Huifang Zhang, Impacts of Food Borne Illness and	2009	Analyst, Dell Computer
	Information on Food Demand (co-chair T. Marsh)		
42.	Joshua Berning Grocery Store Shelf Labeling and Consumer	2008	Assistant professor, Univ. of Connecticut
	Choice		
43.	Marco Costanigro, Product Characteristics and Reputation	2007	Assistant professor, Colorado State
	Effects in the Wine Market		University
44.	Ying Hu, Effects of Sensory Attributes on Consumer	2007	Risk Manager, American Express
	Preferences		
45.	Richard Nelson, An Economic Analysis of Lagged	2005	Economist, IRS
	Liability		
46.	Kynda Curtis, Contracts, Westernization in Asia, and	2003	Assistant professor, Univ. of Nevada, Reno
	Biotechnology		1
47.	Jason A. Winfree, Valuation of Conservation and	2003	Assistant Professor, Univ. of Michigan, Ann
	Preservation Properties		Arbor
48	Jianqing Hu, Identity, Preferences, and Consumption: Asian	2003	Sr. Risk Manager, American Express
10.	Expatriates in the United States	2005	on rain manager, milenean mapiess
49	Maria Loureiro-Garcia, Reputation and Credence Goods.	2000	Assistant professor, Colorado State Univ.
77.	(co-chair R. Mittelhammer)	2000	110010talit professor, Colorado otale Olliv.
	(CO-CHAIL IV. IVIIICIIIAIIIIICI)		

# MAJOR PROFESSOR FOR MASTERS ADVISEES (27 completed)

Graduated: Thaweb Maamri, 2020; Li-Kai Chen, 2020; Samantha Johnson, 2019; Donghyun Seo, 2019; Ahsan Ullah, 2018; Ailun Li, 2018; James Miller, 2017; Laferriere, Tyler, 2017; Marwan, Zakaria, 2017; Tucker, Fatima, 2017; Addai, Francis, 2015; Ningshu Yu, 2014; Lin Cui, 2013; Christina Holmquist, 2011; Balch, Sean, 2010; Chris Singh, 2010; Alshahrani, Saad, 2009; Kevin Graham, 2009; Brian Sancewich, 2008; Lillie McComb, 2005; Matthew Moore, 2005; Jose Cuellar, 2004; Hodan Farah, 2004; Khaliela Wright, 2004; Kevin Sund, 2003; Hiromi Ouchi, 2002; Prabin Thapa, 2002.

## MEMBER OF GRADUATE COMMITTEES

Current: 3 Ph.D. students, Completed: 53 Ph.Ds. and 30 masters students

#### POST DOCTORAL SUPERVISION

- 1. J. Bai, 2007-08. Placement: associate professor, Chinese Academy of Sciences.
- 2. K. Grimsrud, 2002. Placement: assistant professor, University of New Mexico.
- 3. K. Quagrainie, 2000-01. Placement: assistant professor, Purdue University.

## UNDERGRADUATE RESEARCH ADVISOR

Joshua Nelson, 2010; Randi Boeckman, 2005.

#### **BOOKS**

- 1. DeGorter, H., J.J. McCluskey, J.F.M. Swinnen, D. Zilberman, in press. *Modern Agricultural and Resource Economics and Policy: Essays in Honor of Gordon C. Rausser.* Springer, New York: Springer Publishing.
- 2. Huffman, W.E. and J.J. McCluskey, 2020. New Technology and Conflicting Information: Assessing Consumers' Willingness to Pay for New Foods. Hackensack, NJ: World Scientific Publishing.
- 3. McCluskey, J.J. and J.A. Winfree, eds., 2017. *The Economics of Reputation*. Northampton, MA: Edward Elgar Publishing.

# JOURNAL ARTICLES (by topic)

# **Industrial Organization and Product Quality**

- 1. Winfree, J.A. and J.J. McCluskey, 2020. "Economic Implications of Protecting Regional Reputations," *Journal of Agricultural and Food Industrial Organization* DOI: 10.1515/jafio-2019-0051.
- 2. Akhundjanov, S.B., R.K. Gallardo, J.J. McCluskey, and B.J. Rickard, 2020. "Commercialization of a Demand-Enhancing Innovation by a Public University," *Economic Modelling* 86: 88-100.
- 3. Winfree, J.A. and J.J. McCluskey, 2019. "Collective Reputation in Online Platforms and Private Quality Standards," *Journal of Agricultural and Food Industrial Organization* https://doi.org/10.1515/jafio-2018-0014.
- 4. Chen, K.-J. and J.J. McCluskey, 2018. "Impacts of Expert Information on Prices for an Experience Good across Product Quality Segments: Tasting Notes and Wine Prices," *Journal of Agricultural and Resource Economics* 43(3): 388-402.
- 5. Waldrop, M., J.J. McCluskey, and R.C. Mittelhammer, 2017. "Products with Multiple Certifications: Insights from the U.S. Wine Market," *European Review of Agricultural Economics* 44(4): 658–682.
- 6. Shreay, S., H.H. Chouinard, and J.J. McCluskey, 2016. "Product Differentiation and Quantity Surcharges," *Agribusiness* 32(1): 3-15.
- 7. Rickard, B., J.J. McCluskey, and R. Patterson, 2015. "Reputation Tapping," *European Review of Agricultural Economics* 42 (4): 675-701.
- 8. Toro Gonzalez, D., J.J. McCluskey, and R.C. Mittelhammer, 2014. "Beer Snobs do Exist: Estimation of Beer Demand by Type," *Journal of Agricultural and Resource Economics* 39(2):1-14.
- 9. Toro-Gonzalez, D., J. Yan, R.K. Gallardo and J.J. McCluskey, 2013. "Quality Differentiation with Flavors: Demand Estimation of Unobserved Attributes," *Journal of Agricultural and Food Industrial Organization* 11(1): 1–11.
- 10. Yang, N., J.J. McCluskey, and M.P. Brady, 2012. "The Value of Good Neighbors: A Spatial Analysis of the California and Washington Wine Industries," *Land Economics* 88(4): 674-84.
- 11. Costanigro, M., Craig A. Bond, and J.J. McCluskey, 2012. "Reputation Leaders and Quality Laggards: The Incentive Structure in Markets with Both Private and Collective Reputations," *Journal of Agricultural Economics* 63(2): 245–264.

12. Costanigro, M., J.J. McCluskey, and C. Goemans, 2010. "The Economics of Nested Names: Name Specificity, Reputations, and Price Premia," *American Journal of Agricultural Economics* 92(5): 1339-1350.

- 13. McCluskey, J.J. and Jason A. Winfree, 2009. "Pre-empting Public Regulation with Private Quality Standards," *European Review of Agricultural Economics* 36(4): 525–539.
- Costanigro, M., J.J. McCluskey, and R.C. Mittelhammer, 2009. "Let the Market Be Your Guide: Estimating Equilibria in Differentiated Product Markets with Class-Membership Uncertainty," Journal of Applied Econometrics 24: 1117-1135.
- 15. Costanigro, M., J.J. McCluskey, and R.C. Mittelhammer, 2007. "Segmenting the Wine Market Based on Price: Hedonic Regression when Different Prices mean Different Products," *Journal of Agricultural Economics* 58(3): 454-466.
- 16. McCluskey, J.J. and M.L. Loureiro, 2005. "Reputation and Production Standards," *Journal of Agricultural and Resource Economics* 30(1): 1-11.
- 17. Winfree, J.A. and J.J. McCluskey, 2005. "Collective Reputation and Quality." *American Journal of Agricultural Economics* 87(1): 206-214.
- 18. McCluskey, J.J. and K.K. Quagrainie, 2004. "Measurement of Industry Conduct with a Latent Structure," *Journal of Applied Econometrics* 19(7): 887-897.
- 19. Winfree, J.A., J.J. McCluskey, R.C. Mittelhammer, and P. Gutman. 2004. "Seasonal Market Power in the U.S. D'Anjou Pear Industry," *Journal of Food Distribution Research* 35(2): 56-65.
- 20. Quagrainie, K.K., J.J. McCluskey, and M.L. Loureiro, 2003. "A Latent Structure Approach to Measuring Reputation," *Southern Economics Journal* 69(4): 966-977.
- 21. McCluskey, J.J., 2000. "A Game Theoretic Approach to Organic Foods: An Analysis of Asymmetric Information and Policy," *Agricultural and Resource Economics Review* 29(1):1-9.
- 22. McCluskey, J.J. and A.D. O'Rourke, 2000. "Relationships between Produce Supply Firms and Retailers in the New Food Supply Chain," *Journal of Food Distribution Research* 31(3): 11-20.

#### **Consumer Economics**

- 23. Grant, K.R., R.K Gallardo, and J.J. McCluskey, 2020. "Waste Not, Want Not: Consumers' Perceptions of Food Waste and Willingness to Pay to Avoid It." *Journal of Food Distribution Research* 51(3): 1-22.
- 24. Amin, M.D., S. Badruddoza, and J.J. McCluskey, 2020. "Predicting access to healthful food retailers with machine learning," *Food Policy* 68: 429-444.
- 25. Li, T., A. Mamadzhanov, J.J. McCluskey, and K. Messer, 2020. "Preferences for Local Oysters: Tourists versus Locals," *Canadian Journal of Agricultural Economics*.
- Berning, J.P., H.H. Chouinard, K. Kiesel, J.J. McCluskey, and S.B. Villas-Boas, 2020.
   "Consumer and Strategic Firm Response to Nutrition Shelf Labels," *American Journal of Agricultural Economics* 102(2): 458–479.
- 27. Grant, K., R.K. Gallardo and J.J. McCluskey, 2019. "Are Consumers Willing to Pay to Reduce Food Waste?" *Choices* 34(1): 1-7.
- 28. Waldrop, M.E., J.J. McCluskey, 2019. "Does Information about Organic Status affect Consumer Sensory Liking and Willingness to Pay for Beer?" *Agribusiness* 35(2): 149–167.
- 29. Gabrielyan, G., T.L. Marsh, C.F. Ross and J.J. McCluskey, 2018. "Hoppiness and Happiness: The Impact of Hop Quality on Willingness to Pay for Beer," *Journal of Wine Economics* 13(2): 160-181.
- 30. Lusk, J.L. and J.J. McCluskey, 2018. "Understanding the Impacts of Food Consumer Choice and Food Policy Outcomes," *Applied Economics Perspectives and Policy* 40(1): 5-21.
- 31. Tozer, P.R., S.P. Galinato, C.F. Ross, C.A. Miles, and J.J. McCluskey, 2015. "Sensory Analysis and Willingness to Pay for Craft Apple Cider," *Journal of Wine Economics* 10(3): 314-328.

32. Bai, J., J.J. McCluskey, H. Wang, and S. Min, 2014. "Dietary Globalization in Chinese Breakfasts," *Canadian Journal of Agricultural Economics* 62(3):325-341.

- 33. Gabrielyan, G., J.J. McCluskey, T.L. Marsh, and C.F. Ross, 2014. "Willingness to Pay for Sensory Attributes in Beer," *Agricultural and Resource Economics Review* 43(1): 125–139.
- 34. McCluskey, J.J., C. Durham, B. Horn, R.C. Mittelhammer, and Y. Hu, 2013. "Valuation of Internal Quality Characteristics across Apple Cultivars," *Agribusiness* 29 (2) 228–241.
- 35. Li, S., J.J. McCluskey, and R.C. Mittelhammer, 2012. "Effects of Healthier Choices on Kids' Menus: A Difference-in-Differences Analysis," *Journal of Food Distribution Research* 43(3):1-14.
- 36. Holmquist, C., J.J. McCluskey, and C.F. Ross, 2012. "Consumer Preferences and Willingness to Pay for Oak Attributes in Washington Chardonnays," *American Journal of Agricultural Economics* 94(2): 556-561.
- 37. McCluskey, J.J., R.C. Mittelhammer, and F. Asiseh, 2012. "From Default to Choice: Adding Healthy Options to Kids' Menus," *American Journal of Agricultural Economics* 94(2): 338–343.
- 38. Kiesel, K., McCluskey, J.J. and S.B Villas Boas, 2011. "Nutritional Labeling and Consumer Choices." *Annual Review of Resource Economics* 3: 141–158.
- 39. Berning, J., H.H. Chouinard, and J.J. McCluskey. 2011. "Do Positive Nutrition Shelf Labels Affect Consumer Behavior? Findings from a Field Experiment with Scanner Data," *American Journal of Agricultural Economics* 93(2): 364–369.
- 40. Berning, J., H.H. Chouinard, K. Manning, J.J. McCluskey, and D. Sprott, 2010. "Identifying consumer preferences for shelf-label nutrition information," *Food Policy* 35:429-436.
- 41. Unnevehr, L., J. Eales, H. Jensen, J. Lusk, J. McCluskey, and J. Kinsey, 2010. "Food and Consumer Economics," *American Journal of Agricultural Economics* 92(2): 506-521
- 42. Zhang, H., R.K. Gallardo, J.J. McCluskey, and E.M. Kupferman, 2010. "Consumers' Willingness to Pay for Treatment Induced Quality Attributes in Anjou Pears," *Journal of Agricultural and Resource Economics* 35(1):105-117.
- 43. Yang, N., J.J. McCluskey, and C.F. Ross, 2009, "Consumer Response and Willingness to Pay for Sensory Properties in Washington State Red Wines," *Journal of Wine Economics* 4(1): 81-93.
- 44. Fahs, F., R.C. Mittelhammer, and J.J. McCluskey 2009. "E. Coli Outbreaks Affect Demand for Salad Vegetables," *Choices* 24(2): 26-29.
- 45. Berning, J.P., H.H. Chouinard, and J.J. McCluskey, 2008. "Consumer Preferences for Detailed versus Summary Formats of Nutrition Information on Grocery Store Shelf Labels," *Journal of Agricultural and Food Industrial Organization* 6(1): Article 6.
- 46. Bai, J., T.I. Wahl, and J.J. McCluskey, 2008. "Consumer Choice of Retail Food Store Formats in Qingdao, China," *Journal of International Food and Agribusiness Marketing* 20(2): 89-109.
- 47. Bai, J., T.I. Wahl, and J.J. McCluskey, 2008. "Factors Affecting Fluid Milk Consumption in China." Australian Journal of Agricultural and Resource Economics 52:133-147.
- 48. Lee, H.-T., J.J. McCluskey, and J. Yoder 2007. "Mexican Food Shopping Behavior across Grocery Formats," *Journal of International Agricultural Trade and Development* 3(2): 247-258.
- 49. McCluskey, J.J., R.C. Mittelhammer, A.B. Marin, and K.S. Wright, 2007. "Effect of Eating-Quality Characteristics on Consumers' Willingness to Pay for Gala Apples," *Canadian Journal of Agricultural Economics* 55(2): 217-231.
- 50. Curtis, K.R., J.J. McCluskey, and T.I. Wahl, 2007. "Consumer Acceptance of Western Convenience Foods in China: A Case Study in Processed Potatoes," *China Economic Review* 18(1): 1-14.
- 51. McCluskey, J.J., T.I. Wahl, Q. Li and P.R. Wandschneider, 2005. "U.S. Grass-Fed Beef: Marketing Health Benefits," *Journal of Food Distribution Research* 36(3):1-8.

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#### **BOOK CHAPTERS**

 McCluskey, J.J., M.P. Squicciarini, and J. Swinnen, 2019. "Information, Communication and Agricultural and Food Policies in an Age of Commercial Mass and Social Media," *Global Challenges* for Future Food & Agricultural Policies, T. Josling and D. Blandford, eds., Hackensack, NJ: World Scientific, pp. 351-368.

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- 6. Huffman, W. and J.J. McCluskey, 2014. "Labeling of Genetically Modified Foods," in the *Handbook on Agriculture, Biotechnology and Development*, P.W.B. Philips, S. Smyth, and D. Castle, eds. Northampton, MA: Edward Elgar, pp. 467-487.
- 7. McCluskey, J.J. and S. Shreay, 2011. "Culture and Beer Preferences," in *The Economics of Beer*, Johan F.M. Swinnen, ed. Oxford University Press, pp. 161-170.
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- 11. McCluskey, J.J., 2006. "Public and Private Food Quality Standards: Recent Trends and Strategic Incentives," *Global Supply Chains, Standards, and the Poor: How the Globalization of Food Systems and Standards Affects Rural Development and Poverty*, J. Swinnen, ed., Wallingford, UK: CABI, pp. 19-25.
- 12. McCluskey, J.J., K.M. Grimsrud, and T.I. Wahl, 2006. "Comparisons of Consumer Responses to Genetically Modified Foods in Asia, North America, and Europe," in *Economics of Regulation of Agricultural Biotechnologies*, R.E. Just, J. Alston, and D. Zilberman, eds., New York: Springer/Kluwer Academic Publishers, pp. 227-240.
- 13. McCluskey, J.J., K. Grimsrud, and T. Wahl, 2004. "Comparing the Consumer Responses toward Genetically Modified Foods in Japan and Norway," in *Consumer Acceptance of Genetically Modified Foods*, V. Santaniello and R.E. Evenson, eds., Wallingford, U.K.: CABI Publishing, pp. 111-116.
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- 15. McCluskey, J.J. and G. Goldman, 1996. *The Value of Agriculture to Ventura County: An Economic Analysis*, Berkeley, CA: University of California, Hansen Trust, 180p.

## **OTHER PUBLICATIONS**

- 1. Waldrop, M.E., J.J. McCluskey, and R.C. Mittelhammer, 2017. "Price Premiums and Certification for California and Washington Wines," *Viticulture and Enology Extension News*, fall, pp. 11-14. <a href="http://wine.wsu.edu/wp-content/uploads/sites/66/2010/07/Fall-2017-VEEN.pdf">http://wine.wsu.edu/wp-content/uploads/sites/66/2010/07/Fall-2017-VEEN.pdf</a>.
- 2. McCluskey, J.J., T.C. Byington, and B.W. Cowan, 2016. "Accommodating Dual-Career Couples in STEM Academia," Association of Women in Science -- AWIS Magazine.

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- 4. McCluskey, J.J., 2009. Book review of K. Karantininis and J. Nilsson (eds) "Vertical Markets and Cooperative Hierarchies: The Role of Cooperatives in the Agri-Food Industry," in *Agribusiness*.
- 5. Roheim, C.A., C. Durham, R, King, A. Johnson, J.J. McCluskey, I. Pardoe, J. Flores, and H. Zhao, 2007. "Rhode Island Consumers' Preferences for Locally-Produced Food: Report on Results from a 2006 Survey." <a href="http://www.uri.edu/cels/enre/docs-CRoheim/">http://www.uri.edu/cels/enre/docs-CRoheim/</a> URI\_ecolabeling\_report.pdf.
- 6. Painter, K. and J.J. McCluskey, 2007. "An Analysis of Consumer Demand for Differentiated Farm Commodities: Implications for the Farm Sector," Agricultural of the Middle, W.K. Kellogg Foundation and the USDA Sustainable Agriculture Research and Education Program.
- 7. McCluskey, J.J. and T.I. Wahl. 2003. "Consumer Responses toward Genetically Modified Foods in Asia and Europe." *Agri-chemical and Environmental News*, <a href="http://www.aenews.wsu.edu/Jan03AENews/Jan03AENews.htm">http://www.aenews.wsu.edu/Jan03AENews/Jan03AENews.htm</a>.
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- 9. Worley, T. and J.J. McCluskey, 1999. "Emerging Market Coordination Strategies for Pacific Northwest Wheats," *Wheat Life* 42(4): 46.

## CONSULTING REPORTS AND EXPERT TESTIMONY

- 1. McCluskey, J.J., R.C. Mittelhammer, and M. Ma, 2012. "Anemia Management and Relative Efficiency of Dialysis Centers," Consulting report prepared for Amgen in collaboration with S. Shreay, Amgen and M. Stephens, Prima Health Analytics.
- 2. McCluskey, J.J., 2007. Legislative testimony before the Washington State Senate Committee on Economic Development, Trade & Management.
- 3. McCluskey, J.J., 2004. Expert testimony in Federal jury trial for the defense on the effect of an industrial accident on property values in *Smith v. Kansas Gas Service et al.*
- 4. McCluskey, J.J., 2003. Expert testimony for the plaintiffs by deposition on equitable compensation for diminution in property values caused by environmental stigma in *Cox, et al. v. City of Dallas*.
- 5. McCluskey, J.J., 2001. Expert testimony for the plaintiffs by deposition on the effect of environmental contamination on property values for *Charles Miller, et al. v. City of Dallas*.
- 6. McCluskey, J.J., 1999. The Economics of Biotechnology in the Turf Seed Industry for Jacklin Seed, a Division of Simplot.
- 7. Goodhue, R.E. and J.J. McCluskey, 1995. *Competitive Rating in Workers' Compensation Insurance: Theory, Reforms, and Performance in California and Other States,* State of California, Commission on Health and Safety and Workers' Compensation.

## **DEPARTMENTAL SEMINARS**

Cal Poly (2016), Cornell Univ. (2011, 2016); Iowa State Univ. (2010); Kansas State Univ. (1997); North Carolina State Univ. (1998); North Dakota State Univ. (2007, endowed lecture); Michigan State Univ. (2018), Ohio State Univ. (1998, 2015); Oregon State Univ. (2008, 2018); Penn State Univ. (1998); Univ. of Arizona (2018); UC Berkeley (1998); UC Davis (2002, 2005, 2009); Univ. of Leuven, Belgium (2011); Univ. of Nebraska (2019); Univ. of Washington (2007, 2011); Univ. of Wisconsin (2011); Virginia Tech (2011); USDA-ERS (1999); U.S. EPA (1999); and Washington State Univ. (1998, 2000, 2004, 2011, 2012); World Bank (2017).

## **KEYNOTE & INVITED PRESENTATIONS** (selected from >200 presentations)

- 1. McCluskey, J.J. "Innovations for Supporting Contracting in Supply Chains." Food Forum workshop on *Innovations in the Food System: Shaping the Future of Food*, National Academies of Sciences, Engineering and Medicine, Washington, DC, August 7, 2019.
- 2. McCluskey, J.J. "The Future of Agricultural Economics," Symposium in Honor of David Zilberman, Hebrew University at Rehovot, Israel, May 29, 2019.
- 3. Amin, M., McCluskey, J.J., R.C. Mittelhammer, H. Oliver, and S. Wu, "Use of Socioeconomic Data to Predict Prevalence of *Listeria monocytogenes* in Retail Food Environments," Invited presentation at the Aus. Ag. & Resource Econ. Society, Melbourne, Australia, February 13, 2019.
- 4. McCluskey, J.J. "Why Diversity Matters," Keynote presentation, International Association of Agricultural Economists Conference, Vancouver, BC, August 2, 2018.
- 5. Waldrop, M., J.J. McCluskey, and R.C. Mittelhammer, "Effects of Multiple Production Standards on Product Prices," Plenary, Eur. Ag. Econ. Assoc. Congress, Parma, Italy, Aug. 29-Sept. 2, 2017.
- 6. Waldrop, M., J.J. McCluskey, and R.C. Mittelhammer, "Effects of Sustainable Production Standards on Product Prices: Insights for the U.S. Wine Market," Keynote Address at the GlobalFood Symposium, Göttingen, Germany, April 28-29,2017.
- 7. Waldrop, M. and J.J. McCluskey, "Impact of Organic, Sustainable, and Biodynamic Wine Making Practices on Wine Prices," Keynote Address at the 4<sup>th</sup> International Conference on Wine Active Compounds, Beaune, France, March 29-31, 2017.
- 8. McCluskey, J.J. "Economics of Genetically Engineered Crops," invited presentation at the Forum of Scientific Society Leaders on Genetically Engineered Crops: Experiences and Prospects, National Academies of Sciences, Engineering, and Medicine, Washington DC, December 7, 2016.
- 9. McCluskey, J.J. "Changing Food Demand and Consumer Preferences: Opportunities and Challenges," invited presentation at the AARES meetings, Canberra, Australia, February 2-5, 2016.
- 10. McCluskey, J.J. and J.A. Winfree. "Economics of GM Labeling and Trade," invited presentation at GMCC-15, the 7<sup>th</sup> International Conference on Coexistence between GM and non-GM based Agricultural Supply Chains, Amsterdam, November 17-20, 2015.
- McCluskey, J.J. "Diversify or Die: How Increasing Diversity of People and Ideas can make Organizations More Competitive," Presidential Address, AAEA Annual Meeting, San Francisco, July 27-29, 2015.
- 12. McCluskey, J.J. "Evolution of Consumer Preferences and Emerging Food Trends," invited presentation at the Kansas City Federal Reserve Bank's Annual symposium, Responding to Future Food Demands, July 14-15, 2015.
- 13. McCluskey, J.J., "Information and Consumer Preferences for New Technology." Invited plenary talk at GMCC-13, the sixth International Conference on Coexistence between GM and non-GM based Agricultural Supply Chains, Lisbon, Portugal, November 12-15, 2013.
- 14. McCluskey, J.J., "Economics of Labeling," Keynote Speaker, 134th EAAE Seminar, Labels on sustainability: an issue for consumers, producers, policy makers, and NGOs, Paris, March 21-22, 2013.
- 15. McCluskey, J.J., C.A. Durham, B.P. Horn, and R.C. Mittelhammer, "Valuation of Internal Quality Characteristics," Invited plenary presentation at the Food Distribution Research Society, San Juan, Puerto Rico, October 16, 2012.
- 16. Zaikin, A. and J.J. McCluskey, "Enhanced Quality versus Perceived Risk of New Technology," Invited presentation at the 28<sup>th</sup> International Conference of Agricultural Economists, Foz Do Iguaçu, Brazil, August 18-24, 2012.
- 17. Rickard, B., J.J. McCluskey, and R.W. Patterson, "Examining Consumer Response to Information about Wine Appellations," American Association of Wine Economists Annual Meeting, Princeton, New Jersey, June 7-10, 2012 (received best conference paper award).

18. Lusk, J. and J.J. McCluskey. "Information and Quality: What do Consumers Want?" Invited Centennial Presentation, AAEA, Denver, July 26, 2010.

- 19. Horn, B.P., J.J. McCluskey, and R.C. Mittelhammer, "Measuring Racial Bias in Driving Under the Influence Enforcement." Keynote presentation at the *Beeronomics: on the Economics of Beer and Brewing*, Leuven, Belgium, May 27-29, 2009. (Televised by Wall Street Journal Europe).
- 20. McCluskey, J.J. "Collective versus Brand Reputations for Geographical Indication Labelled Foods," invited paper, *Geographical Indications, Country of Origin and Collective Brands: Firm Strategies and Public Policies* INRA IDEI, Toulouse, France, June 14-15, 2007.
- 21. Anand, A., R.C. Mittelhammer, J.J. McCluskey, and T.I. Wahl. "Consumer Response to GM food in India," invited paper presented at *Economic Consideration of Biosafety and Biotechnology Regulations in India: A Policy Dialogue* sponsored by IFPRI and the South Asia Biosafety Program on New Delhi, India, August 24-25, 2006.
- 22. McCluskey, J.J. and N. Kalaitzandonakes. "Economics of Media Coverage of Nanoscale Science and Technology," Plenary paper, Conference of the International Association of Agricultural Economists, Queensland, Australia, 12-18 August, 2006.
- 23. McCluskey, J.J. "Consumer Issues in GM Foods," invited paper presented at the *Economics of Regulation of Agricultural Biotechnologies*, Annual Meeting of NC-1003, sponsored by The Farm Foundation, University of Maryland Center for Agricultural and Natural Resource Policy, and the Giannini Foundation, Washington, DC, March 10-12, 2005.
- 24. Kuzyk, P. and J.J. McCluskey. "Testing a Political Economic Theory of the Media: Coverage of a Trade Dispute." Plenary paper presented at the International Agricultural Trade Research Consortium Annual Meeting, St. Petersburg, FL, December 5-7, 2004.
- 25. McCluskey, J.J. and Johan F.M. Swinnen. "Political Economy of the Media and Consumer Perceptions of Biotechnology," Principal paper, AAEA meetings, Denver, August 1-4, 2004.
- 26. McCluskey, J.J. "The Consumer Response to Food Labeling," invited plenary paper, Food Distribution Research Society Meetings in Biloxi, MS, October 2003.
- 27. Swinnen, J.F.M., J.J McCluskey, and N. Francken, 2003, "Food Safety, the Media, and the Information Market." Plenary paper, 25<sup>th</sup> International Conference of Ag. Economists, Durban, South Africa, August 2003.
- 28. McCluskey, J.J., "A Cross-Country Comparison of the Consumer Response to Genetically Modified Foods," Invited paper, National Agricultural Biotechnology Council Conference, Seattle, WA June 1-3, 2003.
- 29. McCluskey, J.J. "The Consumer Response to Food Labeling," invited keynote presentation at the *Emerging Roles for Food Labels: Inform, Protect, Persuade* conference, organized by the Food & Agricultural Marketing Policy Section of the AAEA in partnership with AMS/USDA, Farm Foundation, and NEC-63, Washington DC, March 20-21, 2003.
- 30. Loureiro, M.L., J.J. McCluskey. "Assessing the Value and Consumers' Response to Protected Geographical Indications Labeling," Eur. Assoc. of Ag. Econ., LeMans, France, October 1999.

# INDUSTRY/ UNIVERSITY ALLIANCES

- 1. Data-sharing Agreement between Regional Quick-Service Restaurant Chain and WSU, 2009-11.
- 2. Lead for Data-Sharing Agreement between Large Retail Grocery Chain and WSU, 2007-present.

# **SERVICE** (Selected)

Journal Editing

Guest Editor, Food Policy, 2018

Guest Editor, Journal of Food Distribution Research, 2015.

Guest Editor, Agricultural & Resource Economics Review, 2014.

Guest Editor, Journal of Wine Economics, September 2009.

Mini-Symposium Editor, World Economy, May 2006.

Editorial Board, European Review of Agricultural Economics, 2011 – present.

Editorial Board, Journal of Wine Economics, 2006 – present.

Editorial Board, Journal of Industrial Organization Education, BE Press, 2006 – 2012.

Associate Editor, American Journal of Agricultural Economics, Blackwell, 2004 - 2007.

Journal Reviewer for: AgBioForum, Agribusiness, Agricultural and Resource Economic Review, Agricultural Finance Review, American Economic Journal: Applied Economics, American Journal of Agricultural Economics, American Journal of Alternative Agriculture, American Journal of Potato Research, Annual Review of Resource Economics, Appetite, Australian Journal of Agricultural and Resource Economics, British Food Journal, Business History, Canadian Journal of Agricultural Economics, China Agricultural Economic Review, China Economic Review, Contemporary Economic Policy, Ecological Economics, Economic Inquiry, Empirical Economics, Environment and Development, Environmental and Resource Economics, European Journal of Clinical Nutrition, European Economic Review, European Review of Agricultural Economics, Food Policy, Food Quality and Preference, International Journal of Industrial Organization, International Journal of Wine Business Research, Journal of Advertising, Journal of Agricultural and Applied Economics, Journal of Agricultural Economics, Journal of Agricultural and Food Industrial Organization, Journal of Agricultural and Resource Economics, Journal of the American Water Resources Association, Journal of Applied Econometrics, Journal of Behavioral and Experimental Economics, Journal of Consumer Affairs, Journal of Environmental Economics and Management, Journal of Economic Behavior and Organization, Journal of Environmental Management, Journal of Food Distribution Research, Journal of Health Economics, Journal of Housing Economics, Journal of International Economics, Journal of International Food & Agribusiness Marketing, Journal of Policy Analysis and Management, Journal of Regulatory Economics, Journal of Retailing, Journal of Wine Economics, Journal of Wine Research, Land Economics, Natural Resources Modeling, Postharvest Biology and Technology, Public Health, Real Estate Economics, Resource & Energy Economics, Resources Policy, Review of Agricultural Economics, Review of Economics and Statistics, Review of Industrial Organization, Southern Economic Journal, Western Economic Forum, Wine Economics and Policy, World Bank Economic Review, World Development.

Book Reviewer for: Blackwell Publishing, Cambridge University Press, Oxford University Press, MIT Press

# Conference Organization:

Beeronomics: the Economics of Beer and Brewing, Seattle, 2015.

Competitive Forces Affecting the Wine and Winegrape Industries: An International Conference on World Wine Markets, Robert Mondavi Institute for Wine and Food Sciences, UC Davis, August 8-11, 2007. Marketing Washington Wine, April 6, 2006, Pullman, WA.

Northwest Food Safety Consortium's Food Safety Farm to Table Conference, Moscow, ID, 1999.

# National and Regional:

## Agricultural and Applied Economics Association (AAEA)

Executive Leadership

President Elect 2014-15, President 2015-16, Past President 2016-17.

Director 2005 - 08.

Designed new AAEA logo with R. Just and S. Irwin, 2008.

Special Committee for transition to association management corporation, 2007.

Section Leadership

Chair-Elect, Chair, & Past Chair, Food and Ag. Marketing and Policy section (FAMPS), 2010-13.

Executive Board and Founding Member, Econometrics section, 2007-09.

Executive Board, Food and Agricultural Marketing and Policy section, 2006-07.

Executive Board, Food Safety and Nutrition section, 2002 - 04.

#### Committee Service

Mentoring Committee Chair 2018-19, Trust Committee Chair 2016-17; Quality of Research Discovery Award 2007-8, 2014-16; Government Relations 2015-; Finance Committee Chair 2006-7, member 2008; Nominating Committee Chair, 2016-17, member, 2001-02, 09-12; T.W. Schultz Distinguished Lecture 2008-10; Publication of Enduring Quality Award 2006-9; Web Development Working Group 2008; Annual Meeting Selected Paper 2003-06; Outstanding Master's Thesis Award Chair 2003, member 2002; New Products 2002–3; Professional Activities 1999–3; Topic Leader for Annual Meetings for Econometrics 2001, Consumer behavior '03, Industrial Organization '04, '05, Food Safety and Nutrition '04, '05, '07.

# Western Agricultural Economics Association (WAEA)

Chair, Awards Committee, 2008-09.

Vice President, 2004-05.

Selected Paper Chair, Annual Meetings, 2005.

Director, 2001-03.

Committee Service: WAEA Outstanding Masters Thesis, 2001; Travel Grant Committee, 2001

Beeronomics Society: The International Association for the Economics of Beer and Brewing Founding member and Vice President, 2011-19.

#### **Government Service**

Chair of External Review Panel for the USDA Economic Research Service Programs in Markets, Trade, and International Agriculture (MTIA), 2016-17.

#### Service in Other Associations and Regional Research Projects

Member, Electorate Nominating Committee of the Section on Social, Economic & Political Sciences, AAAS, 2019-22.

Member, Board on Agricultural and Natural Resources, National Academies of Sciences, Engineering and Medicine, 2017-present.

Chair, Priorities Project, a collaboration between the Council on Food, Agricultural and Resource Economics, AAEA and the USDA Economic Research Service, 2016-17.

Chair Elect/Chair, 2013-17, S1067/S1050 Research Regional Project, *Specialty Crops and Food Systems:* Exploring Markets, Supply Chains and Policy Dimensions, (member 2009-present).

Member, NC-1034 Multi-state Research Project, Impact Analyses and Decision Strategies for Agricultural Research, 2017-.

Member, W-1133 Multi-state Research Project, Benefits and Costs of Natural Resources Policies Affecting Public and Private Lands, 2002 –2010.

NE-165 Regional Project, *Private Strategies, Public Policies, and Food System Performance*, 1998-02. International Agricultural Trade Research Consortium (IATRC), 2006-present.

State: Tacoma Smelter Real Estate Advisory Group, Washington State Dept. of Ecology, 2002.

#### University:

Executive Committee, "120 day Study" on the WSU Research Enterprise, 2014 Fee Committee, 2012-2019.

Provost's Advisory Committee on Tenure and Promotion, 2010-12.

Faculty Hearing Committee Panel, WSU, 2008 - 11.

Graduate Mentor Academy, WSU, 2004 - present.

Chair and member, Samuel Smith Award Selection Committee, chair 2006; member 2005-07

Member, President's Commission on the Status of Women, WSU, 2004-2005.

Senator, Faculty Senate, 2000-04.

Election Subcommittee, Faculty Senate, 2001-04.

Leadership Nomination Committee, WSU Faculty Senate, 2004.

WSU Children's Center Advisory Committee, 1999 – 2004.

## College

CAHNRS Dean search committee, 2017.

Chair, Tenure and Promotion Advisory Committee, 2014-16, member, 2012-17.

Task Force to Enhance the Competitiveness of Faculty in Securing External Funding, 2013-14.

Task Force for Revising Tenure and Promotion Policies, Procedures, and Criteria, 2010-11.

Women's History Month Committee, CAHNRS, 2006-08.

Post-Harvest Design Team, 2000-2001.

#### Academic Unit:

Director, 2019-

Associate Director, 2016-19.

Chair, Graduate Studies, 2003-2010, 2013-15, 2016-17.

Director, Graduate Placement, 2010-13.

NSF Advance Liaison, 2012-present.

Chair, Department Awards Committee, 2002-2003; Member: 2012-13.

Leigh Lecture Organizer, 2005-2014 (Speakers include Nobel Laureates Robert Lucas 2010; James Heckman, 2007; Daniel McFadden, 2006).

Chair, Newsletter Committee, 2008-10; Member, 2011-13.

Chair, Undergraduate Curriculum Review, 2004-2005.

Chair, Tenure, Promotion, and Evaluation Guidelines Committee, 2004-2005.

Masters Curriculum Review, 2004-2005.

WSU: 2001, 2004 (Search Chair), 2005, 2006, 2007 (Search Chair), 2008 (Search Chair), 2010, 2013 (Search Co-Chair). UC Berkeley, Faculty Search Committees, 1997.

Faculty Mentor Committees (member & chair), 2002- present

Chair, Departmental Seminar Committee, 1999 - 2001.

Faculty Website Review Committee, 1999 – 2003, 2005-2010.

Ph.D. Qualifying Exam Committee, 1998 - present.

## Evaluator/External Reviewer for:

External reviewer for Purdue University, Department of Agricultural Economics, 2020.

External reviewer for Center for Experimental and Applied Economics, Univ. of Delaware, 2019

External reviewer for Texas A&M Department of Agricultural Economics, 2019

External reviewer for UC Davis undergraduate program in Managerial Economics, 2018

Council for Agricultural Science and Technology (CAST), 2016

National Science Foundation, Economics Grant Program 2006, 2007, 2010, 2011.

CERGE-EI/World Bank Global Research Competition

USDA NRICGP (categories: food safety and markets and trade) 2002, 2006

United States-Israel Binational Agricultural Research and Development Fund 2007

Outside examiner, numerous Ph.D. dissertations, Promotion and Tenure cases External Evaluator Swedish Agricultural University, Uppsala, Sweden 2009. Food Alliance standards for producer certification 2002.

**PROFESSIONAL AFFILIATIONS:** Agricultural and Applied Economics Association, American Economic Association, Beeronomics Society, Food Distribution Research Society, International Association of Agricultural Economists, Western Agricultural Economics Association.